

WE KNOW AG BECAUSE WE ARE AG

2013 BADGERLAND FINANCIAL ANNUAL REPORT



Badgerland[®]
FINANCIAL

Cultivating rural life.™

A photograph of three children in a barn. One child is wearing a grey t-shirt with the Badgerland Financial logo. They are gathered around a black and white cow with a yellow tag that says '793R'.

WE KNOW AG BECAUSE WE ARE AG

We're a little different at Badgerland Financial. While we certainly have many of the same products and services that traditional financial institutions offer, here at Badgerland Financial we deliver so much more. That's because our products and services were developed with the unique needs of farmers—like you—in mind.

More than 95 years of ag industry knowledge goes into each and every solution we bring to the table. And we know

you won't find anything out there that compares. We know because most of us come from farm families ourselves. In fact, many of us are still involved in farming today.

You see, at Badgerland Financial, we know what matters to you, because they are the same things that matter to us. At Badgerland Financial, we know ag because we *are* ag.

A photograph of a person in a light blue shirt holding a white mug with the Badgerland Financial logo. They are standing behind a wooden fence, looking out over a green field.

AND WE KNOW COUNTRY LIVING BECAUSE WE LIVE IN THE COUNTRY.

In addition to our ag-focused products and services, we offer specialized solutions for people who want a little piece of country to call their own—whether it's for building your dream home or for recreational enjoyment, like hunting and fishing.

Chances are, the Badgerland Financial specialist helping you knows firsthand about the joys of owning land in the country,

which means he or she can provide expert advice and insight you simply can't get elsewhere.

We know what it takes to be here because we *are* here. We live here. We work here. And we're dedicated to cultivating rural life—on your terms.

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AgriBank, FCB's (AgriBank) financial condition and results of operations materially impact members' investment in Badgerland Financial, ACA. To request free copies of the AgriBank and combined AgriBank and Affiliated Associations' financial reports contact us at 1430 North Ridge Drive, Prairie du Sac, WI 53578, (877) 780-6410, or e-mail Greg.Rufsvold@badgerlandfinancial.com. You may also contact AgriBank at 30 East 7th Street, Suite 1600, St. Paul, MN 55101, (651) 282-8800, or by e-mail at financialreporting@agribank.com. The AgriBank and combined AgriBank and Affiliated Associations' financial reports are also available through AgriBank's website at www.agribank.com.

To request free copies of our Annual or Quarterly Reports contact us as stated above. The Annual Report is available on our website no later than 75 days after the end of the calendar year and members are provided a copy of such report no later than 90 days after the end of the calendar year. The Quarterly Reports are available on our website no later than 40 days after the end of each calendar quarter.



MESSAGE FROM THE CHAIRPERSON OF THE BOARD AND CHIEF EXECUTIVE OFFICER

To our Members, Customers, Friends and Business Affiliates:

We know ag because we are ag.

We know country living because we live in the country.

These are more than just the themes to our current advertising campaign; they define Badgerland Financial. Our team members live and breathe agriculture and country living every day. In fact, most grew up on farms and many are actively engaged in farming or a rural lifestyle today. We take seriously our responsibility to offer financial tools and specialized knowledge to help you reach your goals. No other financial institution better understands agriculture and rural Wisconsin. No other financial institution better understands YOU.

With this said, our financial strength (as outlined in this annual report) provides the capacity to meet your unique needs today and in the future. Our earnings were good in 2013, our portfolio strengthened and our capital position is solid – results that reflect a year in which net farm income in Wisconsin reached nearly \$3.75 billion according to the 2014 Status of Wisconsin Agriculture report. Furthermore, the Board of Directors has declared a total of \$9.55 million in cash patronage dividends for business in 2013. As a cooperative, we couldn't be more proud to share our financial success with our member owners. In fact, after this year's distribution, we will have paid total cash patronage dividends of nearly \$85 million since 2004.

As we look to 2014, Class III milk price projections have generated a heightened level of excitement for dairy producers; however, a keen eye on increasing land prices and the threat of rising interest rates will be essential. No matter what may come, together we will navigate both the good and challenging times. After all, we are committed to serving Wisconsin agriculture and the rural communities we call home.

Mike Winker
Chairperson of the Board
Badgerland Financial, ACA

Diane M. Cole
Chief Executive Officer
Badgerland Financial, ACA

March 6, 2014

CONSOLIDATED FIVE-YEAR SUMMARY OF SELECTED FINANCIAL DATA

Badgerland Financial, ACA

(Dollars in thousands)

	2013	2012	2011	2010	2009
Statement of Condition Data					
Loans	\$ 3,232,452	\$ 2,855,906	\$ 2,600,884	\$ 2,585,578	\$ 2,261,459
Allowance for loan losses	2,740	4,540	6,621	13,081	17,357
Net loans	3,229,712	2,851,366	2,594,263	2,572,497	2,244,102
Investment in AgriBank, FCB	101,016	94,045	83,317	79,930	76,633
Other property owned	1,293	3,664	5,270	255	1,306
Equity investments	4,250	3,235	1,885	1,235	503
Other assets	58,920	52,847	49,111	42,278	47,557
Total assets	\$ 3,395,191	\$ 3,005,157	\$ 2,733,846	\$ 2,696,195	\$ 2,370,101
Obligations with maturities of one year or less	\$ 2,709,642	\$ 2,389,009	\$ 2,185,414	\$ 2,218,838	\$ 1,957,898
Total liabilities	2,709,642	2,389,009	2,185,414	2,218,838	1,957,898
Capital stock and participation certificates	8,151	7,852	7,548	7,362	7,011
Unallocated surplus	677,398	608,296	540,884	469,995	405,192
Total members' equity	685,549	616,148	548,432	477,357	412,203
Total liabilities and members' equity	\$ 3,395,191	\$ 3,005,157	\$ 2,733,846	\$ 2,696,195	\$ 2,370,101
Statement of Income Data					
Net interest income	\$ 90,350	\$ 85,711	\$ 84,523	\$ 74,547	\$ 64,204
(Reversal of) provision for loan losses	(772)	(2,120)	(5,401)	(997)	12,657
Patronage income	22,268	20,370	17,061	18,584	14,339
Other expense, net	35,004	26,553	24,481	17,118	20,247
(Benefit from) provision for income taxes	(267)	53	2,621	2,249	2,552
Net income	\$ 78,653	\$ 81,595	\$ 79,883	\$ 74,761	\$ 43,087
Key Financial Ratios					
Return on average assets	2.5%	2.9%	2.9%	3.1%	1.9%
Return on average members' equity	12.1%	14.0%	15.6%	17.0%	11.1%
Net interest income as a percentage of average earning assets	3.0%	3.2%	3.2%	3.2%	3.0%
Members' equity as a percentage of total assets	20.2%	20.5%	20.1%	17.7%	17.4%
Net charge-offs as a percentage of average loans	--	--	--	0.1%	0.2%
Allowance for loan losses as a percentage of loans	0.1%	0.2%	0.3%	0.5%	0.8%
Permanent capital ratio	15.5%	15.9%	15.0%	13.9%	12.7%
Total surplus ratio	15.3%	15.6%	14.8%	13.7%	12.4%
Core surplus ratio	15.3%	15.6%	14.8%	13.7%	12.4%
Other					
Patronage distributions	\$ 9,001	\$ 14,183	\$ 9,994	\$ 5,758	\$ 5,395

The patronage distribution to members accrued for the year ended December 31, 2013 is distributed in cash during the first quarter of 2014. The patronage distributions accrued for the years ended December 31, 2012, 2011, 2010, and 2009 were distributed in cash during the first quarter of each subsequent year. In addition to the previously accrued patronage payable to members, a special, one-time mid-year patronage distribution of \$5.2 million was paid in cash in October 2012. Refer to Note 8 for additional information. No income was distributed to members in the form of dividends, stock, or allocated surplus during these periods.

MANAGEMENT'S DISCUSSION AND ANALYSIS

Badgerland Financial, ACA

The following commentary reviews the consolidated financial condition and consolidated results of operations of Badgerland Financial, ACA (the Association) and its subsidiaries, Badgerland Financial, FLCA and Badgerland Financial, PCA (the subsidiaries) and provides additional specific information. The accompanying consolidated financial statements and notes to the consolidated financial statements also contain important information about our financial condition and results of operations.

The Farm Credit System (System) is a nationwide system of cooperatively owned banks and associations established by Congress to meet the credit needs of American agriculture. As of December 31, 2013, the System consisted of three Farm Credit Banks (FCB), one Agricultural Credit Bank (ACB), and 82 customer-owned cooperative lending institutions (associations). The System serves all 50 states, Washington D.C., and Puerto Rico. This network of financial cooperatives is owned and operated by the rural customers the System serves.

AgriBank, FCB (AgriBank), a System bank, and its affiliated associations are collectively referred to as the AgriBank Farm Credit District (AgriBank District or the District). Badgerland Financial, ACA is one of the affiliated associations in the District.

The Farm Credit Administration (FCA) is authorized by Congress to regulate the System. The Farm Credit System Insurance Corporation (FCSIC) ensures the timely payment of principal and interest on Systemwide debt obligations and the retirement of protected borrower capital at par or stated value.

FORWARD-LOOKING INFORMATION

This Annual Report includes forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties, and assumptions that are difficult to predict. Words such as "anticipate", "believe", "estimate", "may", "expect", "intend", and similar expressions are used to identify such forward-looking statements. These statements reflect our current views with respect to future events. However, actual results may differ materially from our expectations due to a number of risks and uncertainties which may be beyond our control. These risks and uncertainties include, but are not limited to:

- political, legal, regulatory, financial, and economic conditions and developments in the United States (U.S.) and abroad,
- economic fluctuations in the agricultural and farm-related business sectors,
- unfavorable weather, disease, and other adverse climatic or biological conditions that periodically occur and impact agricultural productivity and income,
- changes in U.S. government support of the agricultural industry and the System as a government-sponsored enterprise, as well as investor and rating agency actions relating to events involving the U.S. government, other government-sponsored enterprises, and other financial institutions,
- actions taken by the Federal Reserve System in implementing monetary policy,
- credit, interest rate, and liquidity risks inherent in our lending activities, and
- changes in our assumptions for determining the allowance for loan losses, and fair value measurements.

AGRICULTURAL AND ECONOMIC CONDITIONS

Fall harvest conditions were generally favorable. Overall yields were good but varied considerably with some parts of our territory experiencing record yields and other parts below average yields. Areas that experienced lower yields were impacted by wet conditions during the planting season and in some cases, too little moisture during the growing season. In parts of our territory, there was significant winter kill of alfalfa which led to a reduced supply of quality forages in some areas.

Most livestock producers have adequate feed supplies following the fall harvest, however, the issues with winter kill of alfalfa has required some producers to purchase additional feed. Although the severe drought in 2012 impacted much of our territory, most producers were able to manage through this period of lower yields and higher feed costs. Although the excessive rains received during this past spring delayed planting in some areas, it replenished subsoil moisture levels. Grain prices have experienced a significant decline in 2013 leading up to and following the fall harvest. Nationally, corn and soybean production was at or close to record levels. Landmark Cooperative recently showed current cash prices for corn at \$4.41/bu and soybeans at \$13.61/bu. A year ago, cash prices for corn and soybeans were at \$7.07/bu and \$14.32/bu, respectively. Chicago Board of Trade futures contracts for 2014 new crop show December corn at \$4.75/bu and November soybeans at \$11.70/bu. Although the decline in grain prices will be positive for livestock producers, cash grain producers will see their margins tighten up considerably. While some input costs, such as fertilizer, may come down in response to lower grain prices, other costs such as seed and land rents may remain at high levels. Many rent contracts are completed for multiple years and unless landlords are willing to reduce rents to help offset lower commodity prices, tenants will need to honor the contracts or risk losing the rented acreage.

Although overall milk production increased in 2013, export demand has been strong and prices have been strengthening recently. The United States Department of Agriculture disclosed the average class III milk price for the fourth quarter of 2013 was \$18.67/cwt which compares to \$20.17/cwt for the same quarter of 2012. The calendar year 2013 averaged \$17.99/cwt which was up from the 2012 average of \$17.44/cwt. CBOT 2014 futures currently average \$19.49/cwt for the year. These prices do not include premiums. Opportunities currently exist to forward contract milk at a price above the record high average prices of 2011. In addition to the strong milk pricing opportunities, feed costs have come down. The milk to feed price ratio which had dropped below 2.0 for thirty consecutive months has been above 2.0 in October, November, and December 2013. Dairy producers should have some good opportunities for profits in 2014.

Demand for cropland remains strong. Prices have also remained strong with some parts of our territory seeing cropland values climbing to over \$10 thousand per acre. The significant drop in corn and soybean prices over the past few months will likely slow the rate of land value increases and, in some areas, may result in downward pressure on cropland values. Interest rates remain at relatively low levels and no significant increases are expected in the

next year. Recreational land values appear to be relatively stable. The overall economy continues to show slow improvement. As the economy improves, there may be additional opportunities for non-farm income.

LOAN PORTFOLIO

Total loans were \$3.2 billion at December 31, 2013, an increase of \$376.5 million from December 31, 2012. The components of loans are presented in the following table (in thousands):

As of December 31	2013	2012	2011
Accrual loans:			
Real estate mortgage	\$ 1,909,365	\$ 1,594,863	\$ 1,400,690
Production and intermediate term	871,616	835,624	841,407
Agribusiness	260,812	251,464	230,519
Other	181,601	160,889	107,712
Nonaccrual loans	9,058	13,066	20,556
Total loans	\$ 3,232,452	\$ 2,855,906	\$ 2,600,884

The other category is comprised of communication, energy and rural residence related loans as well as loans originated under our mission related investment authority.

Accrual commercial loan volume increased by \$25.1 million since 2012 year end. Growth in commercial loan volume was limited as overall farm earnings were strong. Producers used available cash to pay down operating and intermediate debt as well as pay for some of their 2013 operating inputs and capital needs. Our affiliation with the AgDirect trade credit financing program results in fewer equipment loans being written directly by the association, although income is received from this program.

Accrual mortgage loan volume has increased \$355.5 million since 2012 year end. Mortgage loan growth was very strong in 2013. We continue to utilize loan promotions which have been very effective in increasing the mortgage loan activity. In 2013, the loan promotion focused on longer term fixed interest rate products which allowed borrowers the opportunity to manage interest rate risk by locking in longer term rates. In addition to loan promotions, the continued high demand for real estate, cropland in particular, has resulted in a strong demand for credit to finance these purchases. The capital markets portfolio showed strong growth as the association continues to focus on purchasing quality participation interests from other lenders as a way to diversify the portfolio and generate additional revenue. Most of these loans are booked as mortgage loans.

We offer variable, fixed, capped, indexed, and adjustable interest rate loan programs to our borrowers. We determine interest margins charged on each lending program based on cost of funds, market conditions, and the need to generate sufficient earnings.

On September 1, 2013 we sold a 90.0% participation interest in real estate loans to AgriBank under the Asset Pool program totaling \$42.5 million. These loan participations were added to the participation pool originally established by AgriBank in 2008. We were required to purchase additional AgriBank stock as a result of this transaction in order to maintain the required investment equal to 8.0% of the loans we have sold under this program. Our total participation interests in this program were \$442.2 million, \$462.6 million, and \$372.4 million at December 31, 2013, 2012, and 2011, respectively.

Portfolio Distribution

We are chartered to serve certain counties in Wisconsin. Approximately 13.0% of our total loan portfolio was in Dane and Fond du Lac counties at December 31, 2013.

Agricultural concentrations exceeding 5.0% of our portfolio included: crops 33.6%, dairy 30.7%, livestock 9.3%, and rural home 7.5%. Additional commodity concentration information is included in Note 3.

Portfolio Credit Quality

The credit quality of our portfolio improved during 2013. Adversely classified loans decreased to 2.1% of the portfolio at December 31, 2013, from 2.4% of the portfolio at December 31, 2012. Adversely classified loans are loans we have identified as showing some credit weakness outside our credit standards. We have considered portfolio credit quality in assessing the reasonableness of our allowance for loan losses.

In certain circumstances, government guarantee programs are used to reduce the risk of loss. As of December 31, 2013, \$92.5 million of our loans were, to some level, guaranteed under these government programs.

Analysis of Risk

The following table summarizes risk information (accruing loans include accrued interest receivable) (dollars in thousands):

As of December 31	2013	2012	2011
Loans:			
Nonaccrual	\$ 9,058	\$ 13,066	\$ 20,556
Accruing restructured	4	233	--
Accruing loans 90 days or more past due	1,029	7,299	514
Total risk loans	10,091	20,598	21,070
Other property owned	1,293	3,664	5,270
Total risk assets	\$ 11,384	\$ 24,262	\$ 26,340
Risk loans as a percentage of total loans	0.3%	0.7%	0.8%
Total delinquencies as a percentage of total loans	0.4%	0.8%	0.7%

Our risk assets have decreased from December 31, 2012 and remain at acceptable levels. Total risk loans as a percentage of total loans remains well within our established risk management guidelines.

The decrease in nonaccrual loans was primarily due to the acquisition of collateral and transfer to other property owned related to a loan in the ethanol industry. The property was subsequently sold in June 2013. Refer to the description of changes in other property owned below for additional detail. Nonaccrual loans remained at an acceptable level at December 31, 2013 and represented 0.3% of our total portfolio. At December 31, 2013, 67.1% of our nonaccrual loans were current.

The decrease in accruing restructured loans was primarily due to principal payments during 2013.

The decrease in accruing loans 90 days or more past due was primarily due to principal payments during 2013 sufficient to bring the loans to current status partially offset by increased delinquencies in the dairy industry with sufficient collateral to maintain accrual status. Based on our analysis, all loans 90 days or more past due and still accruing interest were adequately secured and in the process of collection and, as such, were eligible to remain in accruing status.

The decrease in other property owned was primarily related to net disposals of \$1.5 million during 2013. During January 2013, we acquired the collateral of a nonaccrual loan in the ethanol industry. The appraised fair value of the property was greater than the recorded investment in the loan and, therefore, we recognized a write-up of the property of \$840 thousand during the three months ended March 31, 2013. During the three months ended June 30, 2013 the property was sold resulting in a loss of \$1.7 million on the property. Our exposure to this industry is limited with approximately 1% of our outstanding loan portfolio in the ethanol industry as of December 31, 2013.

Analysis of the Allowance for Loan Losses

The allowance for loan losses is an estimate of losses on loans in our portfolio as of the financial statement date. We determine the appropriate level of allowance for loan losses based on the periodic evaluation of factors such as loan loss history, probability of default, estimated loss severity, portfolio quality, and current economic and environmental conditions.

The following table presents allowance coverage and adverse asset information:

As of December 31	2013	2012	2011
Allowance as a percentage of:			
Loans	0.1%	0.2%	0.3%
Nonaccrual loans	30.2%	34.7%	32.2%
Total risk loans	27.2%	22.0%	31.4%
Adverse assets to risk funds	12.2%	14.0%	22.0%

The allowance for loan losses decreased as of December 31, 2013 compared to December 31, 2012. The allowance for loan losses as a percentage of nonaccrual loans has decreased slightly due to the decrease in the allowance for loan losses during 2013 as well as stable credit quality compared to December 31, 2012. The allowance as a percentage of total risk loans has increased due to the decrease in accruing loans 90 days or more past due. Refer to the Analysis of Risk section above for additional information regarding the changes in nonaccrual loans and accruing loans 90 days or more past due. In our opinion, the allowance for loan losses was reasonable in relation to the risk in our loan portfolio at December 31, 2013.

Additional loan information is included in Notes 3, 11, 12, 13, and 14.

OTHER INVESTMENTS

In addition to loans, we hold investments in venture capital equity funds that focus on the needs of rural start-up companies. We do not have a controlling interest in the activities of the funds and, therefore, the investments are valued at cost. Our total investment was \$4.3 million, \$3.2 million, and \$1.9 million at December 31, 2013, 2012, and 2011, respectively. Our remaining commitment to fund at December 31, 2013 was \$5.4 million over the next ten years.

The investment was evaluated for impairment. During the year ended December 31, 2013, \$385 thousand of impairment was recognized on these investments. No impairments were recognized on these investments during 2012 or 2011. We have not received any distributions from the fund during the years ended December 31, 2013, 2012, or 2011.

Additional investment securities information is included in Notes 5 and 14.

RESULTS OF OPERATIONS

The following table illustrates profitability information (dollars in thousands):

For the year ended December 31	2013	2012	2011
Net income	\$ 78,653	\$ 81,595	\$ 79,883
Return on average assets	2.5%	2.9%	2.9%
Return on average members' equity	12.1%	14.0%	15.6%

Changes in these ratios relate directly to:

- changes in income as discussed below,
- changes in assets as discussed in the Loan Portfolio and Equity Investment sections, and
- changes in members' equity as discussed in the Capital Adequacy section.

The following table summarizes the changes in components of net income (in thousands):

	For the year ended December 31			Increase (decrease) in net income	
	2013	2012	2011	2013 vs 2012	2012 vs 2011
Net interest income	\$ 90,350	\$ 85,711	\$ 84,523	\$ 4,639	\$ 1,188
Reversal of loan loss provision	(772)	(2,120)	(5,401)	(1,348)	(3,281)
Patronage income	22,268	20,370	17,061	1,898	3,309
Other income, net	12,575	15,540	14,206	(2,965)	1,334
Operating expenses	47,579	42,093	38,687	(5,486)	(3,406)
(Benefit from) provision for income taxes	(267)	53	2,621	320	2,568
Net income	\$ 78,653	\$ 81,595	\$ 79,883	\$ (2,942)	\$ 1,712

Net Interest Income

Net interest income was \$90.4 million for the year ended December 31, 2013. The following table quantifies changes in net interest income (in thousands):

	2013 vs 2012	2012 vs 2011
Changes in volume	\$ 9,617	\$ 2,975
Changes in rates	(4,500)	(2,830)
Changes in nonaccrual income and other	(478)	1,043
Net change	\$ 4,639	\$ 1,188

Net interest income included income on nonaccrual loans that totaled \$0.8 million, \$1.2 million, and \$0.2 million in 2013, 2012, and 2011, respectively. Nonaccrual income is recognized when received in cash, collection of the recorded investment is fully expected, and prior charge-offs have been recovered.

Net interest margin (net interest income divided by average earning assets) was 3.0%, 3.2%, and 3.2% in 2013, 2012, and 2011, respectively. We expect margins to compress in the future as interest rates rise and competition increases.

Reversal of Loan Loss Provision

The fluctuation in the reversal of loan loss provision is related to our estimate of losses in our portfolio for the applicable years. The change in reversal of loan loss provision reflects the continued improvement in the credit quality of the loan portfolio over the past year and pay-downs on certain nonaccrual loans and accruing loans 90 days or more past due as well as a large acquisition of collateral positively affecting nonaccrual balances. Refer to Note 3 for additional discussion.

Patronage Income

We received patronage income based on the average balance of our note payable to AgriBank. AgriBank's Board of Directors sets the patronage rate. The patronage rate was 34.5 basis points, 32 basis points, and 31 basis points in 2013, 2012, and 2011, respectively. We recorded patronage income of \$8.5 million, \$7.1 million, and \$6.9 million in 2013, 2012, and 2011, respectively.

Since 2008, we have participated in the Asset Pool program in which we sell participation interests in certain real estate loans to AgriBank. As part of this program, we received patronage income in an amount that approximated the net earnings of the loans. Net earnings represents the net interest income associated with these loans adjusted for certain fees and costs specific to the related loans as well as adjustments deemed appropriate by AgriBank related to the credit performance of the loans, as applicable. In addition, we received patronage income in an amount that approximated the wholesale patronage had we retained the volume. Patronage declared on these pools is solely at the discretion of the AgriBank Board of Directors. We recorded asset pool patronage income of \$12.6 million, \$12.7 million, and \$10.2 million in 2013, 2012, and 2011, respectively. As part of this income in 2012, we received a \$452 thousand share of the distribution from the Allocated Insurance Reserve Accounts (AIRA) related to the Asset Pool program. These reserve accounts were established in previous years by the FCSIC when premiums collected increased the level of the Farm Credit Insurance Fund above the required 2.0% of insured debt. No such distributions were received in 2013 or 2011.

We also received a partnership distribution resulting from our participation in the AgDirect trade credit financing program. The program is facilitated by another AgriBank District association through a limited liability partnership (AgDirect, LLP), in which we are a partial owner. AgriBank purchases a 100.0% participation interest in the program loans from AgDirect, LLP. We receive a partnership distribution in an amount that approximates our share of the net earnings of the loans in the program, adjusted for required return on capital and servicing and origination fees. Partnership distributions are declared solely at the discretion of the AgriBank Board of Directors and are paid to AgDirect, LLP, which in turn distributes it to the participating associations. We received a partnership distribution of \$869 thousand and \$418 thousand in 2013 and 2012, respectively. No partnership distribution was received in 2011 as expenses exceeded income for each of the pools.

Other Income

The change in other income is primarily due to the decrease in AIRA distribution which is a result of our share of distributions from AIRA of \$2.7 million during 2012. No such distributions were received in 2013 or 2011.

Operating Expenses

The following presents a comparison of operating expenses by major category and the operating rate (operating expenses as a percentage of average earning assets) for the past three years (dollars in thousands):

For the year ended December 31	2013	2012	2011
Salaries and employee benefits	\$ 30,084	\$ 26,883	\$ 23,799
Purchased and vendor services	2,360	2,488	2,049
Communications	1,183	1,077	973
Occupancy and equipment	3,857	3,499	3,300
Advertising and promotion	2,614	2,343	2,215
Examination	860	879	825
Farm Credit System insurance	2,488	1,121	1,359
Other	4,133	3,803	4,167
Total operating expenses	\$ 47,579	\$ 42,093	\$ 38,687
Operating rate	1.6%	1.6%	1.5%

The operating expense increases were primarily related to the following:

The increase in salaries and benefits resulted primarily from staffing additions, normal annual merit increases, and increased variable compensation expense due to excellent business results. The increase in FCSIC insurance expense in 2013 was primarily due to an increase in the premium rate charged by FCSIC.

(Benefit from) Provision for Income Taxes

The variance in (benefit from) provision for income taxes is related to our estimate of taxes based on taxable income. Patronage distributions to members reduced our tax liability in 2013, 2012, and 2011. Refer to Note 9 for additional discussion.

FUNDING AND LIQUIDITY

Funding

We borrow from AgriBank under a note payable, in the form of a line of credit, as described in Note 7. The following table summarizes note payable information (dollars in thousands):

For the year ended December 31	2013	2012	2011
Average balance	\$ 2,472,797	\$ 2,213,955	\$ 2,197,552
Average interest rate	1.2%	1.3%	1.5%

Our other source of lendable funds is from unallocated surplus. The repricing attributes of our line of credit generally correspond to the repricing attributes of our loan portfolio which significantly reduces our market interest rate risk.

Liquidity

Our approach to sustaining sufficient liquidity to fund operations and meet current obligations is to maintain an adequate line of credit with AgriBank. At December 31, 2013, we had \$575.9 million available under our line of credit. We generally apply excess cash to this line of credit.

Beginning in 2012, we have entered into a Standby Commitment to Purchase Agreement with the Federal Agricultural Mortgage Corporation (Farmer Mac), a System institution, to help manage credit risk. If a loan covered by the agreement goes into default, subject to certain conditions, we have the right to sell the loan to Farmer Mac. This agreement remains in place until the loan is paid in full. As of December 31, 2013, no loans are guaranteed by or have been sold to Farmer Mac under this agreement.

CAPITAL ADEQUACY

Total members' equity increased \$69.4 million during 2013 primarily due to net income for the period and an increase in capital stock and participation certificates partially offset by patronage distribution accruals.

Members' equity position information is as follows (dollars in thousands):

As of December 31	2013	2012	2011
Members' equity	\$ 685,549	\$ 616,148	\$ 548,432
Surplus as a percentage of members' equity	98.8%	98.7%	98.6%
Permanent capital ratio	15.5%	15.9%	15.0%
Total surplus ratio	15.3%	15.6%	14.8%
Core surplus ratio	15.3%	15.6%	14.8%

Our capital plan is designed to maintain an adequate amount of surplus and allowance for loan losses which represents our reserve for adversity prior to impairment of stock. We manage our capital to allow us to meet member needs and protect member interests, both now and in the future.

At December 31, 2013, our permanent capital, total surplus, and core surplus ratios exceeded the regulatory minimum requirements. Additional discussion of these regulatory ratios is included in Note 8.

In addition to these regulatory requirements, we establish an optimum permanent capital target. This target allows us to maintain a capital base adequate for future growth and investment in new products and services. The target is subject to revision as circumstances change. As of December 31, 2013, our optimum permanent capital range was 12%-17%.

The changes in our capital ratios reflect changes in capital and assets. Refer to the Loan Portfolio and Equity Investment sections for further discussion of the changes in assets. Additional members' equity information is included in Note 8.

INITIATIVES

We are involved in a number of initiatives designed to improve our credit delivery, related services, and marketplace presence.

ProPartners Financial

We have an alliance with nine other Farm Credit association partners to provide producer financing for agribusiness companies under the trade name ProPartners Financial (ProPartners). ProPartners is directed by representatives from participating associations and has employees in California, Illinois, Indiana, Kansas, Minnesota, Missouri, North Dakota, Tennessee, and Washington. The income, expense, and loss sharing arrangements are based on each association's participation interest in ProPartners' volume. Each association's allocation is established according to a prescribed formula which includes risk funds of the associations. We had \$79.9 million, \$68.4 million, and \$60.8 million of ProPartners volume at December 31, 2013, 2012, and 2011, respectively. We also had \$113.6 million of available commitment on ProPartners loans at December 31, 2013.

AgriHedge

In 2014 we began offering the AgriHedge product to association borrowers. The AgriHedge product is a simple, effective way for farmers to hedge their crop revenue by allowing them to establish a hedge price on their corn, soybeans, or wheat by combining an operating loan with a third-party commodity swap product. This product combination enables the farmer to hedge commodity price risk without the typical upfront cash flows for fees and on-going margin calls (including costs of borrowing) of a traditional swap product. Fees incurred are paid by the farmer when the contract is settled and cash is received or paid. Eligible participants must meet certain credit criteria and the hedges must be for their own crop.

AgDirect

We have entered into agreements with certain dealer networks to provide alternative service delivery channels to borrowers. These trade credit opportunities create more flexible and accessible financing options to borrowers through dealer point-of-purchase financing programs.

We participate in the AgDirect trade credit financing program which includes origination and refinancing of agricultural equipment loans through independent equipment dealers. The program is facilitated by another AgriBank District association through a limited liability partnership in which we are a partial owner.

AgriSolutions

We have an alliance with AgriSolutions, a farm software and consulting company, to provide farm records, income tax planning and preparation services, farm business consulting, and producer education seminars.

Farm Cash Management

We offer Farm Cash Management to our members. Farm Cash Management links members' revolving lines of credit with an AgriBank investment bond to optimize members' use of funds.

Agriculture and Rural Community Bond Program

We participate in the Agriculture and Rural Community (ARC) Bond Program authorized during 2006 by the FCA in order to meet the changing needs of agriculture and rural America by making investments that support farmers, ranchers, agribusinesses, and their rural communities and businesses. The ARC Bond Program is part of our mission related investments. These investments will help to increase rural communities and business well-being and prosperity by providing an adequate flow of capital into rural areas. We had \$42.0 million, \$44.0 million, and \$43.9 million of volume under this program at December 31, 2013, 2012, and 2011, respectively.

RELATIONSHIP WITH AGRIBANK

Borrowing

We borrow from AgriBank to fund our lending operations in accordance with the Farm Credit Act. Approval from AgriBank is required for us to borrow elsewhere. A General Financing Agreement (GFA), as discussed in Note 7, governs this lending relationship.

Cost of funds under the GFA includes a marginal cost of debt component, a spread component, which includes cost of servicing, cost of liquidity, and bank profit, and if applicable, a risk premium component. However, in the periods presented, we were not subject to the risk premium component.

The marginal cost of debt approach simulates matching the cost of underlying debt with substantially the same terms as the anticipated terms of our loans to borrowers. This methodology substantially protects us from market interest rate risk.

Investment

We are required to invest in AgriBank capital stock as a condition of borrowing. This investment may be in the form of purchased stock or stock representing previously distributed AgriBank surplus. As of December 31, 2013, we were required to maintain a stock investment equal to 2.5% of the average quarterly balance of our note payable to AgriBank plus an additional 1.0% on growth that exceeded a targeted rate. AgriBank's current bylaws allow AgriBank to increase the required investment to 4.0%. However, AgriBank currently has not communicated a plan to increase the required investment.

In addition, we are required to hold AgriBank stock equal to 8.0% of the quarter end Asset Pool program participation loan balance.

At December 31, 2013, \$61.9 million of our investment in AgriBank consisted of stock representing distributed AgriBank surplus and \$39.1 million consisted of purchased investment. For the periods presented in this report, we have received no dividend income on this stock investment and we do not anticipate any in future years.

Although it is not a direct association investment in AgriBank, AgDirect, LLP that facilitates the AgDirect trade credit financing program is required to own stock in AgriBank in the amount of 6.0% of the AgDirect program's outstanding participation loan balance at quarter end plus 6.0% of the expected balance to be originated during the following quarter. All partners, in turn, are required to own the same amount of stock in AgDirect, LLP.

Patronage

We receive different types of discretionary patronage from AgriBank. AgriBank's Board of Directors sets the level of patronage for each of the following:

- patronage on our note payable with AgriBank,
- patronage based on the balance and net earnings of loans in the Asset Pool program, and
- partnership distribution based on our share of the net earnings of the loans in the AgDirect trade credit financing program, adjusted for required return on capital and servicing and origination fees.

Patronage income on our note payable with AgriBank was received in the form of cash and AgriBank stock.

Purchased Services

We purchase various services from AgriBank including certain financial and retail systems, support, reporting services, technology services, insurance services, and internal audit services.

The total cost of services we purchased from AgriBank was \$1.0 million in each of the years 2013, 2012, and 2011.

Impact on Members' Investment

Due to the nature of our financial relationship with AgriBank, the financial condition and results of operations of AgriBank materially impact our members' investment. To request free copies of the AgriBank and the combined AgriBank and Affiliated Associations' financial reports contact us at 1430 North Ridge Drive, Prairie du Sac, WI 53578, (877) 780-6410, or e-mail Greg.Rufsvold@badgerlandfinancial.com. You may also contact AgriBank at 30 East 7th Street, Suite 1600, St. Paul, MN 55101, (651) 282-8800 or by e-mail at financialreporting@agribank.com. The AgriBank and combined AgriBank and Affiliated Associations' financial reports are also available through AgriBank's website at www.agribank.com.

To request free copies of our Annual or Quarterly Reports contact us as stated above. The Annual Report is available on our website no later than 75 days after the end of the calendar year and members are provided a copy of such report no later than 90 days after the end of the calendar year. The Quarterly Reports are available on our website no later than 40 days after the end of each calendar quarter.

RELATIONSHIP WITH OTHER FARM CREDIT INSTITUTIONS

Federal Agricultural Mortgage Corporation

Beginning in 2012, we entered into a Standby Commitment to Purchase Agreement with Farmer Mac. This agreement allows us to sell loans identified under the agreement to Farmer Mac. Refer to the Funding and Liquidity section for further discussion of this agreement.

BGM Technology Collaboration

We participate in the BGM Technology Collaboration (BGM) with certain other AgriBank District associations to facilitate the development and maintenance of certain retail technology systems essential to providing credit and other services to our members. BGM operations are governed by representatives of each participating association. The expenses of BGM are allocated to each of the participating associations based on an agreed upon formula. The systems developed are owned by each of the participating associations.

Unincorporated Business Entities (UBE)

Certain circumstances, primarily for legal liability purposes, may warrant the need to establish separate entities to acquire and manage complex collateral.

Choice Ethanol Holdings, LLC (Choice) was created to own the assets of an ethanol plant acquired from a troubled borrower in 2013. All membership interests in Choice were sold in a stock sale in June 2013. After the sale, Choice was subsequently dissolved.

As of December 31, 2013, we had an insignificant equity investment in RBF Acquisition VIII, LLC which owns the assets of an ethanol plant acquired from a troubled borrower in 2009.

Investment in Other Farm Credit Institutions

We have a relationship with CoBank, ACB (CoBank), a System bank, which involves purchasing and selling participation interests in loans. As part of this relationship, our equity investment in CoBank was \$70 thousand at December 31, 2013. We did not hold an investment in CoBank in 2012 or 2011. CoBank provides direct loan funds to associations in its chartered territory and makes loans to cooperatives and other eligible borrowers.

We participate in the AgDirect trade credit financing program. Our investment in AgDirect, LLP, was \$9.9 million, \$8.0 million, and \$6.4 million at December 31, 2013, 2012, and 2011, respectively.

We have a relationship with Farm Credit Foundations (Foundations) which involves purchasing human resource information systems, benefit, payroll, and workforce management services. Foundations was operated as part of AgriBank prior to January 1, 2012 when it formed a separate System service corporation. As of December 31, 2013 and 2012, our investment in Foundations was \$35 thousand. The total cost of services we purchased from Foundations was \$150 thousand and \$140 thousand in 2013 and 2012, respectively.

REPORT OF MANAGEMENT

Badgerland Financial, ACA



We prepare the consolidated financial statements of Badgerland Financial, ACA (the Association) and are responsible for their integrity and objectivity, including amounts that must necessarily be based on judgments and estimates. The consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America. The consolidated financial statements, in our opinion, fairly present the financial condition of the Association. Other financial information included in the Annual Report is consistent with that on the consolidated financial statements.

To meet our responsibility for reliable financial information, we depend on accounting and internal control systems designed to provide reasonable, but not absolute assurance that assets are safeguarded and transactions are properly authorized and recorded. Costs must be reasonable in relation to the benefits derived when designing accounting and internal control systems. Financial operations audits are performed to monitor compliance. PricewaterhouseCoopers LLP, our independent auditors, audit the consolidated financial statements. They also conduct a review of internal controls to the extent necessary to comply with auditing standards generally accepted in the United States of America. The Farm Credit Administration also performs examinations for safety and soundness as well as compliance with applicable laws and regulations.

The Board of Directors has overall responsibility for our system of internal control and financial reporting. The Board of Directors and its Audit Committee consults regularly with us and meets periodically with the independent auditors and other auditors to review the scope and results of their work. The independent auditors have direct access to the Board of Directors, which is composed solely of directors who are not officers or employees of the Association.

The undersigned certify we have reviewed the Association's Annual Report and it has been prepared in accordance with all applicable statutory or regulatory requirements and the information contained herein is true, accurate, and complete to the best of our knowledge and belief.

A handwritten signature in black ink, appearing to read "Michael Winker".

Michael Winker
Chairperson of the Board
Badgerland Financial, ACA

A handwritten signature in black ink, appearing to read "Diane M. Cole".

Diane M. Cole
Chief Executive Officer
Badgerland Financial, ACA

A handwritten signature in black ink, appearing to read "Gregory S. Rufsvold".

Gregory S. Rufsvold
Chief Financial Officer
Badgerland Financial, ACA

March 6, 2014

REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Badgerland Financial, ACA



The Badgerland Financial, ACA (the Association) principal executives and principal financial officers, or persons performing similar functions, are responsible for establishing and maintaining adequate internal control over financial reporting for the Association's consolidated financial statements. For purposes of this report, "internal control over financial reporting" is defined as a process designed by, or under the supervision of the Association's principal executives and principal financial officers, or persons performing similar functions, and effected by its Board of Directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting information and the preparation of the consolidated financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America and includes those policies and procedures that: (1) pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the Association, (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial information in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures are being made only in accordance with authorizations of management and directors of the Association, and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Association's assets that could have a material effect on its consolidated financial statements.

The Association's management has completed an assessment of the effectiveness of internal control over financial reporting as of December 31, 2013. In making the assessment, management used the 1992 framework in Internal Control — Integrated Framework, promulgated by the Committee of Sponsoring Organizations of the Treadway Commission, commonly referred to as the "COSO" criteria.

Based on the assessment performed, the Association concluded that as of December 31, 2013, the internal control over financial reporting was effective based upon the COSO criteria. Additionally, based on this assessment, the Association determined that there were no material weaknesses in the internal control over financial reporting as of December 31, 2013.

A handwritten signature in black ink that reads "Diane M. Cole". The signature is written in a cursive, flowing style.

Diane M. Cole
Chief Executive Officer
Badgerland Financial, ACA

A handwritten signature in black ink that reads "Gregory S. Rufsvold". The signature is written in a cursive, flowing style.

Gregory S. Rufsvold
Chief Financial Officer
Badgerland Financial, ACA

March 6, 2014

REPORT OF AUDIT COMMITTEE

Badgerland Financial, ACA



The consolidated financial statements were prepared under the oversight of the Audit Committee. The Audit Committee is composed of a subset of the Board of Directors of Badgerland Financial, ACA (the Association). The Audit Committee oversees the scope of the Association's internal audit program, the approval, and independence of PricewaterhouseCoopers LLP (PwC) as independent auditors, the adequacy of the Association's system of internal controls and procedures, and the adequacy of management's action with respect to recommendations arising from those auditing activities. The Audit Committee's responsibilities are described more fully in the Internal Control Policy and the Audit Committee Charter.

Management is responsible for internal controls and the preparation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America. PwC is responsible for performing an independent audit of the consolidated financial statements in accordance with auditing standards generally accepted in the United States of America and to issue their report based on their audit. The Audit Committee's responsibilities include monitoring and overseeing these processes.

In this context, the Audit Committee reviewed and discussed the audited consolidated financial statements for the year ended December 31, 2013, with management. The Audit Committee also reviewed with PwC the matters required to be discussed by Statement on Auditing Standards No. 114, *The Auditor's Communication with Those Charged with Governance*, and both PwC and the internal auditors directly provided reports on significant matters to the Audit Committee.

The Audit Committee had discussions with and received written disclosures from PwC confirming its independence. The Audit Committee also reviewed the non-audit services provided by PwC, if any, and concluded these services were not incompatible with maintaining PwC's independence. The Audit Committee discussed with management and PwC any other matters and received any assurances from them as the Audit Committee deemed appropriate.

Based on the foregoing review and discussions, and relying thereon, the Audit Committee recommended that the Board of Directors include the audited consolidated financial statements in the Annual Report for the year ended December 31, 2013.



Gregory Pollesch
Chairperson of the Audit Committee
Badgerland Financial, ACA

Members of the audit committee include:

Gary Boyke
Dean Dorn
Dave Kuhle
Gregory Pollesch
Max Weiss
Michael Winker

March 6, 2014



Independent Auditor's Report

To the Board of Directors and Members of Badgerland Financial, ACA,

We have audited the accompanying consolidated financial statements of Badgerland Financial, ACA (the Association) and its subsidiaries, which comprise the consolidated statements of condition as of December 31, 2013, 2012 and 2011, and the related consolidated statements of income, changes in members' equity and cash flows for the years then ended.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on the consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Association's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Badgerland Financial, ACA and its subsidiaries at December 31, 2013, 2012 and 2011, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

PricewaterhouseCoopers LLP

March 6, 2014

*PricewaterhouseCoopers LLP, 225 South Sixth Street, Suite 1400, Minneapolis, MN 55402
T: (612) 596 6000, www.pwc.com/us*

CONSOLIDATED STATEMENTS OF CONDITION

Badgerland Financial, ACA

(in thousands)

As of December 31	2013	2012	2011
ASSETS			
Loans	\$ 3,232,452	\$ 2,855,906	\$ 2,600,884
Allowance for loan losses	2,740	4,540	6,621
Net loans	3,229,712	2,851,366	2,594,263
Investment in AgriBank, FCB	101,016	94,045	83,317
Accrued interest receivable	16,946	13,925	14,256
Premises and equipment, net	13,405	12,609	8,586
Other property owned	1,293	3,664	5,270
Other investments	4,250	3,235	1,885
Other assets	28,569	26,313	26,269
Total assets	\$ 3,395,191	\$ 3,005,157	\$ 2,733,846
LIABILITIES			
Note payable to AgriBank, FCB	\$ 2,672,686	\$ 2,357,428	\$ 2,144,163
Accrued interest payable	8,436	7,127	8,160
Deferred tax liabilities, net	2,154	2,421	2,477
Patronage distribution payable	9,550	9,000	9,000
Other liabilities	16,816	13,033	21,614
Total liabilities	2,709,642	2,389,009	2,185,414
Contingencies and commitments	--	--	--
MEMBERS' EQUITY			
Capital stock and participation certificates	8,151	7,852	7,548
Unallocated surplus	677,398	608,296	540,884
Total members' equity	685,549	616,148	548,432
Total liabilities and members' equity	\$ 3,395,191	\$ 3,005,157	\$ 2,733,846

The accompanying notes are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENTS OF INCOME

Badgerland Financial, ACA

(in thousands)

For the year ended December 31	2013	2012	2011
Interest income	\$ 121,220	\$ 115,464	\$ 117,729
Interest expense	30,870	29,753	33,206
Net interest income	90,350	85,711	84,523
Reversal of loan loss provision	(772)	(2,120)	(5,401)
Net interest income after reversal of loan loss provision	91,122	87,831	89,924
Other income			
Patronage income	22,268	20,370	17,061
Financially related services income	11,341	10,727	11,009
Fee income	2,480	2,724	2,930
Allocated Insurance Reserve Accounts distribution	--	2,746	--
Miscellaneous (loss) income, net	(1,246)	(657)	267
Total other income	34,843	35,910	31,267
Operating expenses			
Salaries and employee benefits	30,084	26,883	23,799
Other operating expenses	17,495	15,210	14,888
Total operating expenses	47,579	42,093	38,687
Income before income taxes	78,386	81,648	82,504
(Benefit from) provision for income taxes	(267)	53	2,621
Net income	\$ 78,653	\$ 81,595	\$ 79,883

The accompanying notes are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENTS OF CHANGES IN MEMBERS' EQUITY

Badgerland Financial, ACA

(in thousands)

	Capital Stock and Participation Certificates	Unallocated Surplus	Total Members' Equity
Balance as of December 31, 2010	\$ 7,362	\$ 469,995	\$ 477,357
Net income	--	79,883	79,883
Unallocated surplus designated for patronage distributions	--	(8,994)	(8,994)
Capital stock and participation certificates issued	782	--	782
Capital stock and participation certificates retired	(596)	--	(596)
Balance as of December 31, 2011	7,548	540,884	548,432
Net income	--	81,595	81,595
Current year special patronage distribution	--	(5,194)	(5,194)
Unallocated surplus designated for patronage distributions	--	(8,989)	(8,989)
Capital stock and participation certificates issued	962	--	962
Capital stock and participation certificates retired	(658)	--	(658)
Balance as of December 31, 2012	7,852	608,296	616,148
Net income	--	78,653	78,653
Unallocated surplus designated for patronage distributions	--	(9,551)	(9,551)
Capital stock and participation certificates issued	967	--	967
Capital stock and participation certificates retired	(668)	--	(668)
Balance as of December 31, 2013	\$ 8,151	\$ 677,398	\$ 685,549

The accompanying notes are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENTS OF CASH FLOWS

Badgerland Financial, ACA

(in thousands)

For the year ended December 31	2013	2012	2011
Cash flows from operating activities			
Net income	\$ 78,653	\$ 81,595	\$ 79,883
Depreciation on premises and equipment	2,053	1,793	1,648
Gain on sale of premises and equipment	(315)	(120)	(136)
Amortization of premiums on loans	134	72	67
Reversal of loan loss provision	(772)	(2,120)	(5,401)
Stock patronage received from AgriBank, FCB	(3,925)	(3,631)	(4,377)
Loss on other property owned	936	951	26
Changes in operating assets and liabilities:			
Accrued interest receivable	(3,414)	(560)	(972)
Other assets	(293)	1,589	1,922
Accrued interest payable	1,309	(1,033)	(42)
Other liabilities	3,516	(8,637)	(3,479)
Net cash provided by operating activities	77,882	69,899	69,139
Cash flows from investing activities			
Increase in loans, net	(380,163)	(253,686)	(20,852)
(Purchases) redemptions of investment in AgriBank, FCB, net	(3,116)	(7,097)	990
Purchases of investment in other Farm Credit Institutions, net	(1,893)	(1,633)	(6,368)
Increase in other investments, net	(1,015)	(1,350)	(650)
Proceeds from sales of other property owned	4,772	655	--
Purchases of premises and equipment, net	(2,534)	(5,696)	(3,224)
Net cash used in investing activities	(383,949)	(268,807)	(30,104)
Cash flows from financing activities			
Increase (decrease) in note payable to AgriBank, FCB, net	315,258	213,265	(28,903)
Patronage distributions	(9,001)	(14,183)	(9,994)
Capital stock and participation certificates retired, net	(190)	(174)	(138)
Net cash provided by (used in) financing activities	306,067	198,908	(39,035)
Net change in cash	--	--	--
Cash at beginning of year	--	--	--
Cash at end of year	\$ --	\$ --	\$ --
Supplemental schedule of non-cash activities			
Stock financed by loan activities	\$ 959	\$ 946	\$ 779
Stock applied against loan principal	470	468	455
Interest transferred to loans	393	891	297
Loans transferred to other property owned	3,337	--	5,041
Patronage distributions payable to members	9,550	9,000	9,000
Supplemental information			
Interest paid	\$ 29,561	\$ 30,786	\$ 33,248
Taxes (received) paid	(1,267)	(729)	3,003

The accompanying notes are an integral part of these consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Badgerland Financial, ACA

NOTE 1: ORGANIZATION AND OPERATIONS

Farm Credit System and District

The Farm Credit System (System) is a nationwide system of cooperatively owned banks and associations established by Congress to meet the credit needs of American agriculture. As of December 31, 2013, the System consisted of three Farm Credit Banks (FCB), one Agricultural Credit Bank (ACB), and 82 customer-owned cooperative lending institutions (associations). AgriBank, FCB (AgriBank), a System bank, and its affiliated associations are collectively referred to as the AgriBank Farm Credit District (AgriBank District or the District). At December 31, 2013, the District consisted of 17 Agricultural Credit Associations (ACA) that each have wholly-owned Federal Land Credit Association (FLCA) and Production Credit Association (PCA) subsidiaries.

FLCAs are authorized to originate long-term real estate mortgage loans. PCAs are authorized to originate short-term and intermediate-term loans. ACAs are authorized to originate long-term real estate mortgage loans and short-term and intermediate-term loans either directly or through their subsidiaries. Associations are authorized to provide lease financing options for agricultural purposes and are also authorized to purchase and hold certain types of investments. AgriBank provides funding to all associations chartered within the District.

Associations are authorized to provide, either directly or in participation with other lenders, credit and related services to eligible borrowers. Eligible borrowers may include farmers, ranchers, producers or harvesters of aquatic products, rural residents, and farm-related service businesses. In addition, associations can participate with other lenders in loans to similar entities. Similar entities are parties that are not eligible for a loan from a System lending institution, but have operations that are functionally similar to the activities of eligible borrowers.

The Farm Credit Administration (FCA) is authorized by Congress to regulate the System banks and associations. We are examined by the FCA and certain association actions are subject to the prior approval of the FCA and/or AgriBank.

The Farm Credit Act established the Farm Credit System Insurance Corporation (FCSIC) to administer the Farm Credit Insurance Fund (Insurance Fund). The Insurance Fund is used to ensure the timely payment of principal and interest on Farm Credit Systemwide debt obligations, to ensure the retirement of protected borrower capital at par or stated value, and for other specified purposes.

At the discretion of the FCSIC, the Insurance Fund is also available to provide assistance to certain troubled System institutions and for the operating expenses of the FCSIC. Each System bank is required to pay premiums into the Insurance Fund until the assets in the Insurance Fund equal 2.0% of the aggregated insured obligations adjusted to reflect the reduced risk on loans or investments guaranteed by federal or state governments. This percentage of aggregate obligations can be changed by the FCSIC, at its sole discretion, to a percentage it determines to be actuarially sound. The basis for assessing premiums is debt outstanding with adjustments made for nonaccrual loans and impaired investment securities which are assessed a surcharge while guaranteed loans and investment securities are deductions from the premium base. AgriBank, in turn, assesses premiums to District associations each year based on similar factors.

Association

Badgerland Financial, ACA (the Association) and its subsidiaries, Badgerland Financial, FLCA and Badgerland Financial, PCA (the subsidiaries) are lending institutions of the System. We are a member-owned cooperative providing credit and credit-related services to, or for the benefit of, eligible members for qualified agricultural purposes in the counties of Adams, Buffalo, Calumet, Columbia, Crawford, Dane, Dodge, Fond du Lac, Grant, Green, Green Lake, Iowa, Jackson, Jefferson, Juneau, Kenosha, LaCrosse, Lafayette, Marquette, Milwaukee, Monroe, Ozaukee, Racine, Richland, Rock, Sauk, Sheboygan, Trempealeau, Vernon, Walworth, Washington, Waukesha, and Winnebago in the state of Wisconsin.

We borrow from AgriBank and provide financing and related services to our members. Our ACA holds all the stock of the FLCA and PCA subsidiaries.

We offer credit life, term life, credit disability, livestock gross margin, crop hail, and multi-peril crop insurance to borrowers and those eligible to borrow. We also offer farm records, fee appraisals, income tax planning and preparation services, retirement and succession planning, producer education services, and commodity price hedging to our members.

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Accounting Principles and Reporting Policies

Our accounting and reporting policies conform to accounting principles generally accepted in the United States of America (GAAP) and the prevailing practices within the financial services industry. Preparing financial statements in conformity with GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the period. Actual results could differ from those estimates.

Certain amounts in prior years' financial statements have been reclassified to conform to the current year's presentation.

Principles of Consolidation

The consolidated financial statements present the consolidated financial results of Badgerland Financial, ACA and its subsidiaries. All material intercompany transactions and balances have been eliminated in consolidation.

Significant Accounting Policies

Loans: Loans are carried at their principal amount outstanding net of any unearned income, cumulative charge-offs, unamortized deferred fees and costs on originated loans, and unamortized premiums or discounts on purchased loans. Loan interest is accrued and credited to interest income based upon the daily principal amount outstanding. Material fees, net of related costs, are deferred and recognized over the life of the loan as an adjustment to net interest income. Other loan fees are netted with the related origination costs and included as an adjustment to net interest income. The net amount of these fees and expenses are not material to the consolidated financial statements taken as a whole.

We place loans in nonaccrual status when:

- principal or interest is delinquent for 90 days or more (unless the loan is well secured and in the process of collection) or
- circumstances indicate that full collection is not expected.

When a loan is placed in nonaccrual status, we reverse current year accrued interest to the extent principal plus accrued interest before the transfer exceeds the net realizable value of the collateral. Any unpaid interest accrued in a prior year is capitalized to the recorded investment of the loan, unless the net realizable value is less than the recorded investment in the loan, then it is charged-off against the allowance for loan losses. Any cash received on nonaccrual loans is applied to reduce the recorded investment in the loan, except in those cases where the collection of the recorded investment is fully expected and the loan does not have any unrecovered prior charge-offs. In these circumstances interest is credited to income when cash is received. Loans are charged-off at the time they are determined to be uncollectible. Nonaccrual loans may be returned to accrual status when:

- principal and interest are current,
- prior charge-offs have been recovered,
- the ability of the borrower to fulfill the contractual repayment terms is fully expected,
- the borrower has demonstrated payment performance, and
- the loan is not classified as doubtful or loss.

In situations where, for economic or legal reasons related to the borrower's financial difficulties, we grant a concession for other than an insignificant period of time to the borrower that we would not otherwise consider, the related loan is classified as a troubled debt restructuring, also known as a restructured loan. A concession is generally granted in order to minimize economic loss and avoid foreclosure. Concessions vary by program and borrower and may include interest rate reductions, term extensions, payment deferrals, or an acceptance of additional collateral in lieu of payments. In limited circumstances, principal may be forgiven. Loans classified as troubled debt restructurings are considered risk loans.

Allowance for Loan Losses: The allowance for loan losses is an estimate of losses in our loan portfolio as of the financial statement date. We determine the appropriate level of allowance for loan losses based on periodic evaluation of factors such as:

- loan loss history,
- estimated probability of default,
- estimated loss severity,
- portfolio quality, and
- current economic and environmental conditions.

Loans in our portfolio that are considered impaired are analyzed individually to establish a specific allowance. A loan is impaired when it is probable that all amounts due will not be collected according to the contractual terms of the loan agreement. We generally measure impairment based on the net realizable value of the collateral. All risk loans are considered to be impaired loans. Risk loans include:

- nonaccrual loans,
- accruing restructured loans, and
- accruing loans 90 days or more past due.

We record a specific allowance to reduce the carrying amount of the risk loan by the amount the recorded investment exceeds the net realizable value of collateral. When we deem a loan to be uncollectible, we charge the loan principal and prior year(s) accrued interest against the allowance for loan losses. Subsequent recoveries, if any, are added to the allowance for loan losses.

An allowance is recorded for probable and estimable credit losses as of the financial statement date for loans that are not individually assessed as impaired. We use a two-dimensional loan risk rating model that incorporates a 14-point rating scale to identify and track the probability of borrower default and a separate 6-point scale addressing the loss severity. The combination of estimated default probability and loss severity is the primary basis for recognition and measurement of loan collectability of these pools of loans. These estimated losses may be adjusted for relevant current environmental factors.

Changes in the allowance for loan losses consist of provision activity, recorded in "Reversal of loan loss provision" in the Consolidated Statements of Income, recoveries, and charge-offs.

Investment in AgriBank: Accounting for our stock investment in AgriBank is on a cost plus allocated equities basis.

Other Investments: The carrying amount of other investments for which we are a limited partner and hold a non-controlling interest in venture capital funds is at cost. The investments are assessed for impairment. If impairment exists, losses are included in "Miscellaneous (loss) income, net" in the Consolidated Statements of Income in the year of impairment. Income on the investment is limited to distributions received. In circumstances when distributions exceed our share of earnings after the date of the investment, these distributions are applied to reduce the carrying value of the investments and are not recognized as income.

Premises and Equipment: The carrying amount of premises and equipment is at cost, less accumulated depreciation. Calculation of depreciation is generally on the straight-line method over the estimated useful lives of the assets. Gains or losses on disposition are included in "Miscellaneous (loss) income, net" in the Consolidated Statements of Income. Depreciation and maintenance and repairs expenses are included in "Other operating expenses" in the Consolidated Statements of Income and improvements are capitalized.

Other Property Owned: Other property owned, consisting of real and personal property acquired through foreclosure or deed in lieu of foreclosure, is recorded at the fair value less estimated selling costs upon acquisition. Any initial reduction in the carrying amount of a loan to the fair value of the collateral received is charged to the allowance for loan losses. Revised estimates to the fair value less costs to sell are reported as adjustments to the carrying amount of the asset, provided that such adjusted value is not in excess of the carrying amount at acquisition. Related income, expenses, and gains or losses from operations and carrying value adjustments are included in "Miscellaneous (loss) income, net" in the Consolidated Statements of Income.

Post-Employment Benefit Plans: The District has various post-employment benefit plans in which our employees participate. Expenses related to these plans are included in the "Salaries and employee benefits" in the Consolidated Statements of Income.

The defined contribution plan allows eligible employees to save for their retirement either pre-tax, post-tax, or both, with an employer match on a percentage of the employee's contributions. We provide benefits under this plan in the form of a fixed percentage of salary contribution in addition to the employer match. Employer contributions are expensed when incurred.

Certain employees also participate in the defined benefit retirement plan of the District. The plan is comprised of two benefit formulas. At their option, employees hired prior to October 1, 2001 are on the cash balance formula or on the final average pay formula. New benefits eligible employees hired between October 1, 2001 and December 31, 2006 are on the cash balance formula. Effective January 1, 2007, the defined benefit retirement plan was closed to new employees. The District plan utilizes the "Projected Unit Credit" actuarial method for financial reporting purposes and the "Entry Age Normal Cost" method for funding purposes.

We also provide certain health insurance benefits to eligible retired employees according to the terms of those benefit plans. The anticipated cost of these benefits is accrued during the employees' active service period.

Income Taxes: The ACA and PCA accrue federal and state income taxes. Deferred tax assets and liabilities are recognized for future tax consequences of temporary differences between the carrying amounts and tax basis of assets and liabilities. Deferred tax assets are recorded if the deferred tax asset is more likely than not to be realized. If the realization test cannot be met, the deferred tax asset is reduced by a valuation allowance. The expected future tax consequences of uncertain income tax positions are accrued.

The FLCA is exempt from federal and other taxes to the extent provided in the Farm Credit Act.

Patronage Program: We accrue patronage distributions according to a prescribed formula approved by the Board of Directors. Generally, we pay the accrued patronage during the first quarter after year end.

Statements of Cash Flows: For purposes of reporting cash flow, cash includes cash on hand.

Fair Value Measurement: The accounting guidance describes three levels of inputs that may be used to measure fair value.

Level 1 — Quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

Level 2 — Observable inputs other than quoted prices included within Level 1 that are observable for the asset or liability either directly or indirectly. Level 2 inputs include the following:

- quoted prices for similar assets or liabilities in active markets,
- quoted prices for identical or similar assets or liabilities in markets that are not active so that they are traded less frequently than exchange-traded instruments, quoted prices that are not current, or principal market information that is not released publicly,
- inputs that are observable such as interest rates and yield curves, prepayment speeds, credit risks, and default rates, and
- inputs derived principally from or corroborated by observable market data by correlation or other means.

Level 3 — Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. These unobservable inputs reflect the reporting entity's own assumptions that market participants would use in pricing the asset or liability. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

Recently Issued or Adopted Accounting Pronouncements

We have assessed the potential impact of accounting standards that have been issued, but are not yet effective, and have determined that no such standards are expected to have a material impact to our consolidated financial statements. In addition, no accounting pronouncements were adopted during 2013.

NOTE 3: LOANS AND ALLOWANCE FOR LOAN LOSSES

Loans consisted of the following (dollars in thousands):

As of December 31	2013		2012		2011	
	Amount	%	Amount	%	Amount	%
Real estate mortgage	\$ 1,917,174	59.3%	\$ 1,602,004	56.1%	\$ 1,410,135	54.2%
Production and intermediate term	872,465	27.0%	837,245	29.3%	846,997	32.6%
Agribusiness	260,812	8.1%	253,984	8.9%	234,227	9.0%
Other	182,001	5.6%	162,673	5.7%	109,525	4.2%
Total	<u>\$ 3,232,452</u>	<u>100.0%</u>	<u>\$ 2,855,906</u>	<u>100.0%</u>	<u>\$ 2,600,884</u>	<u>100.0%</u>

The other category is comprised of communication, energy and rural residence related loans as well as loans originated under our mission related investment authority.

Portfolio Concentrations

We have individual borrower, agricultural, and territorial concentrations. As of December 31, 2013, volume plus commitments to our ten largest borrowers totaled an amount equal to 6.4% of total loans and commitments.

Agricultural concentrations were as follows:

As of December 31	2013	2012	2011
Crops	33.6%	31.7%	31.9%
Dairy	30.7%	32.3%	34.5%
Livestock	9.3%	9.9%	9.7%
Rural Home	7.5%	6.3%	6.3%
Farm Supplies	4.0%	5.3%	5.1%
Ethanol	1.0%	2.1%	2.6%
Other	13.9%	12.4%	9.9%
Total	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>

We are chartered to operate in certain counties in Wisconsin. Approximately 13.0% of our total loan portfolio was in Dane and Fond du Lac counties at December 31, 2013.

While these concentrations represent our maximum potential credit risk as it relates to recorded loan principal, a substantial portion of our lending activities are collateralized. This reduces our exposure to credit loss associated with our lending activities. We consider credit risk exposure in establishing the allowance for loan losses.

Participations

We may purchase or sell participation interests with other parties in order to diversify risk, manage loan volume, or comply with the FCA Regulations or General Financing Agreement (GFA) limitations. The following table presents information regarding participations purchased and sold (in thousands):

	AgriBank		Other Farm		Non-Farm		Total	
	Participations		Credit Institutions		Credit Institutions		Participations	
	Purchased	Sold	Purchased	Sold	Purchased	Sold	Purchased	Sold
As of December 31, 2013								
Real estate mortgage	\$ --	\$ (448,737)	\$ 187,557	\$ (15,731)	\$ 163,417	\$ --	\$ 350,974	\$ (464,468)
Production and intermediate term	--	(5,598)	91,391	(18,147)	22,931	--	114,322	(23,745)
Agribusiness	--	(11,958)	218,630	--	19,112	--	237,742	(11,958)
Other	--	(464)	100,832	--	--	--	100,832	(464)
Total	\$ --	\$ (466,757)	\$ 598,410	\$ (33,878)	\$ 205,460	\$ --	\$ 803,870	\$ (500,635)
As of December 31, 2012								
Real estate mortgage	\$ --	\$ (469,397)	\$ 126,406	\$ (13,950)	\$ 128,465	\$ --	\$ 254,871	\$ (483,347)
Production and intermediate term	--	(9,044)	102,492	(20,533)	40,586	--	143,078	(29,577)
Agribusiness	--	(12,007)	214,896	--	14,926	--	229,822	(12,007)
Other	--	(498)	83,453	--	--	--	83,453	(498)
Total	\$ --	\$ (490,946)	\$ 527,247	\$ (34,483)	\$ 183,977	\$ --	\$ 711,224	\$ (525,429)
As of December 31, 2011								
Real estate mortgage	\$ --	\$ (373,062)	\$ 86,273	\$ (16,148)	\$ 102,403	\$ --	\$ 188,676	\$ (389,210)
Production and intermediate term	--	(11,212)	102,966	(7,933)	27,724	--	130,690	(19,145)
Agribusiness	--	(8,776)	186,385	(12,217)	13,364	--	199,749	(20,993)
Other	--	(526)	44,613	--	--	--	44,613	(526)
Total	\$ --	\$ (393,576)	\$ 420,237	\$ (36,298)	\$ 143,491	\$ --	\$ 563,728	\$ (429,874)

Information in the preceding chart excludes loans entered into under our mission related investment authority.

On September 1, 2013 we sold a 90.0% participation interest in real estate loans to AgriBank under the Asset Pool program totaling \$42.5 million. These loan participations were added to the participation pool originally established by AgriBank in 2008. Additionally, we were required to purchase additional AgriBank stock as a result of this transaction in order to maintain the required investment equal to 8.0% of the loans we have sold under this program.

Credit Quality and Delinquency

One credit quality indicator we utilize is the FCA Uniform Classification System that categorizes loans into five categories. The categories are defined as follows:

- Acceptable: loans are expected to be fully collectible and represent the highest quality,
- Other assets especially mentioned (OAEM): loans are currently collectible, but exhibit some potential weakness,
- Substandard: loans exhibit some serious weakness in repayment capacity, equity, and/or collateral pledged on the loan,
- Doubtful: loans exhibit similar weaknesses to substandard loans; however, doubtful loans have additional weaknesses in existing factors, conditions, and values that make collection in full highly questionable, and
- Loss: loans are considered uncollectible.

The following table summarizes loans and related accrued interest receivable classified under the FCA Uniform Classification System by loan type (dollars in thousands):

	Acceptable		OAEM		Substandard/ Doubtful/Loss		Total	
	Amount	%	Amount	%	Amount	%	Amount	%
As of December 31, 2013								
Real estate mortgage	\$ 1,849,715	96.0%	\$ 27,847	1.4%	\$ 49,198	2.6%	\$ 1,926,760	100.0%
Production and intermediate term	835,578	95.1%	24,730	2.8%	18,587	2.1%	878,895	100.0%
Agribusiness	243,874	93.4%	17,277	6.6%	--	--	261,151	100.0%
Other	177,854	97.4%	3,769	2.1%	969	0.5%	182,592	100.0%
Total	\$ 3,107,021	95.6%	\$ 73,623	2.3%	\$ 68,754	2.1%	\$ 3,249,398	100.0%
As of December 31, 2012								
Real estate mortgage	\$ 1,537,323	95.5%	\$ 32,028	2.0%	\$ 40,320	2.5%	\$ 1,609,671	100.0%
Production and intermediate term	810,631	96.2%	13,427	1.6%	18,662	2.2%	842,720	100.0%
Agribusiness	237,557	93.4%	9,116	3.6%	7,633	3.0%	254,306	100.0%
Other	157,543	96.6%	3,217	2.0%	2,374	1.5%	163,134	100.0%
Total	\$ 2,743,054	95.6%	\$ 57,788	2.0%	\$ 68,989	2.4%	\$ 2,869,831	100.0%
As of December 31, 2011								
Real estate mortgage	\$ 1,332,947	94.1%	\$ 31,492	2.2%	\$ 52,841	3.7%	\$ 1,417,280	100.0%
Production and intermediate term	810,451	94.9%	11,662	1.4%	31,254	3.7%	853,367	100.0%
Agribusiness	210,780	89.9%	13,190	5.6%	10,573	4.5%	234,543	--
Other	104,207	94.8%	3,436	3.1%	2,307	2.1%	109,950	100.0%
Total	\$ 2,458,385	94.0%	\$ 59,780	2.3%	\$ 96,975	3.7%	\$ 2,615,140	100.0%

The following table provides an aging analysis of past due loans and related accrued interest receivable by loan type (in thousands):

	30-89 Days Past Due		90 Days or More Past Due		Total Past Due		Not Past Due or Less than 30 Days Past Due		Total Loans		90 Days Past Due and Accruing	
As of December 31, 2013												
Real estate mortgage	\$ 6,035	\$ 2,886	\$ 8,921	\$ 1,917,839	\$ 1,926,760	\$ 890						
Production and intermediate term	3,046	549	3,595	875,300	878,895	138						
Agribusiness	--	1	1	261,150	261,151	1						
Other	1,635	53	1,688	180,904	182,592	--						
Total	\$ 10,716	\$ 3,489	\$ 14,205	\$ 3,235,193	\$ 3,249,398	\$ 1,029						
As of December 31, 2012												
Real estate mortgage	\$ 8,143	\$ 2,799	\$ 10,942	\$ 1,598,729	\$ 1,609,671	\$ 1,549						
Production and intermediate term	2,079	6,051	8,130	834,590	842,720	5,276						
Agribusiness	3,107	2,493	5,600	248,706	254,306	--						
Other	273	1,886	2,159	160,975	163,134	474						
Total	\$ 13,602	\$ 13,229	\$ 26,831	\$ 2,843,000	\$ 2,869,831	\$ 7,299						
As of December 31, 2011												
Real estate mortgage	\$ 3,904	\$ 5,336	\$ 9,240	\$ 1,408,040	\$ 1,417,280	\$ --						
Production and intermediate term	4,992	2,381	7,373	845,994	853,367	514						
Agribusiness	202	49	251	234,292	234,543	--						
Other	896	1,368	2,264	107,686	109,950	--						
Total	\$ 9,994	\$ 9,134	\$ 19,128	\$ 2,596,012	\$ 2,615,140	\$ 514						

Risk Loans

The following table presents risk loan information (accruing loans include accrued interest receivable) (in thousands):

As of December 31	2013	2012	2011
Nonaccrual loans:			
Current	\$ 6,077	\$ 5,947	\$ 11,258
Past due	2,981	7,119	9,298
Total nonaccrual loans	9,058	13,066	20,556
Accruing restructured loans	4	233	--
Accruing loans 90 days or more past due	1,029	7,299	514
Total risk loans	\$ 10,091	\$ 20,598	\$ 21,070
Volume with specific reserves	\$ 184	\$ 2,716	\$ 5,493
Volume without specific reserves	9,907	17,882	15,577
Total risk loans	\$ 10,091	\$ 20,598	\$ 21,070
Total specific reserves	\$ 147	\$ 1,876	\$ 3,618
For the year ended December 31			
Income on accrual risk loans	\$ 244	\$ 138	\$ 69
Income on nonaccrual loans	771	1,249	206
Total income on risk loans	\$ 1,015	\$ 1,387	\$ 275
Average risk loans	\$ 15,290	\$ 18,443	\$ 30,449

Our risk assets have decreased from December 31, 2012 and remain at acceptable levels. Total risk loans as a percentage of total loans remains well within our established risk management guidelines.

The decrease in nonaccrual loans was primarily due to the acquisition of collateral and transfer to other property owned related to a loan in the ethanol industry. The property was subsequently sold in June 2013. Nonaccrual loans remained at an acceptable level at December 31, 2013 and represented 0.3% of our total portfolio. At December 31, 2013, 67.1% of our nonaccrual loans were current.

The decrease in accruing restructured loans was primarily due to principal payments during 2013.

The decrease in accruing loans 90 days or more past due was primarily due to principal payments during 2013 sufficient to bring the loans to current status partially offset by increased delinquencies in the dairy industry with sufficient collateral to maintain accrual status. Based on our analysis, all loans 90 days or more past due and still accruing interest were adequately secured and in the process of collection and, as such, were eligible to remain in accruing status.

Beginning in 2012, we have entered into a Standby Commitment to Purchase Agreement with the Federal Agricultural Mortgage Corporation (Farmer Mac), a System institution, to help manage credit risk. If a loan covered by the agreement goes into default, subject to certain conditions, we have the right to sell the loan to Farmer Mac. This agreement remains in place until the loan is paid in full. As of December 31, 2013, no loans are guaranteed by or have been sold to Farmer Mac under this agreement.

Nonaccrual loans by loan type were as follows (in thousands):

As of December 31	2013	2012	2011
Real estate mortgage	\$ 7,809	\$ 7,141	\$ 9,445
Production and intermediate term	849	1,621	5,590
Agribusiness	--	2,520	3,709
Other	400	1,784	1,812
Total	\$ 9,058	\$ 13,066	\$ 20,556

Accruing loans 90 days or more past due and related accrued interest by loan type were as follows (in thousands):

As of December 31	2013	2012	2011
Real estate mortgage	\$ 890	\$ 1,549	\$ --
Production and intermediate term	138	5,276	514
Agribusiness	1	--	--
Other	--	474	--
Total	\$ 1,029	\$ 7,299	\$ 514

All loans 90 days or more past due and still accruing interest were adequately secured and in the process of collection and, as such, were eligible to remain in accruing status.

All risk loans are considered to be impaired loans. The following table provides additional impaired loan information (in thousands):

	As of December 31, 2013			For the year ended December 31, 2013	
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Impaired Loans	Interest Income Recognized
Impaired loans with a related allowance for loan losses:					
Real estate mortgage	\$ --	\$ --	\$ --	\$ 441	\$ --
Production and intermediate term	184	234	147	765	--
Agribusiness	--	--	--	--	--
Other	--	--	--	1,332	--
Total	\$ 184	\$ 234	\$ 147	\$ 2,538	\$ --
Impaired loans with no related allowance for loan losses:					
Real estate mortgage	\$ 8,699	\$ 9,677	\$ --	\$ 8,229	\$ 681
Production and intermediate term	808	1,881	--	3,361	243
Agribusiness	1	902	--	494	25
Other	399	571	--	668	66
Total	\$ 9,907	\$ 13,031	\$ --	\$ 12,752	\$ 1,015
Total impaired loans:					
Real estate mortgage	\$ 8,699	\$ 9,677	\$ --	\$ 8,670	\$ 681
Production and intermediate term	992	2,115	147	4,126	243
Agribusiness	1	902	--	494	25
Other	399	571	--	2,000	66
Total	\$ 10,091	\$ 13,265	\$ 147	\$ 15,290	\$ 1,015
	As of December 31, 2012			For the year ended December 31, 2012	
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Impaired Loans	Interest Income Recognized
Impaired loans with a related allowance for loan losses:					
Real estate mortgage	\$ 961	\$ 1,000	\$ 900	\$ 962	\$ --
Production and intermediate term	406	474	278	296	--
Agribusiness	--	--	--	2,572	--
Rural residential real estate	--	--	--	--	--
Other	1,349	1,429	698	1,083	--
Total	\$ 2,716	\$ 2,903	\$ 1,876	\$ 4,913	\$ --
Impaired loans with no related allowance for loan losses:					
Real estate mortgage	\$ 7,729	\$ 8,557	\$ --	\$ 7,741	\$ 580
Production and intermediate term	6,724	7,511	--	4,901	779
Agribusiness	2,520	4,019	--	59	18
Other	909	984	--	829	10
Total	\$ 17,882	\$ 21,071	\$ --	\$ 13,530	\$ 1,387
Total impaired loans:					
Real estate mortgage	\$ 8,690	\$ 9,557	\$ 900	\$ 8,703	\$ 580
Production and intermediate term	7,130	7,985	278	5,197	779
Agribusiness	2,520	4,019	--	2,631	18
Other	2,258	2,413	698	1,912	10
Total	\$ 20,598	\$ 23,974	\$ 1,876	\$ 18,443	\$ 1,387

	As of December 31, 2011			For the year ended December 31, 2011	
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Impaired Loans	Interest Income Recognized
Impaired loans with a related allowance for loan losses:					
Real estate mortgage	\$ 78	\$ 77	\$ 23	\$ 92	\$ --
Production and intermediate term	1,006	1,063	401	2,732	--
Agribusiness	3,574	4,100	2,694	6,651	--
Other	835	888	500	858	--
Total	\$ 5,493	\$ 6,128	\$ 3,618	\$ 10,333	\$ --
Impaired loans with no related allowance for loan losses:					
Real estate mortgage	\$ 9,367	\$ 10,050	\$ --	\$ 13,103	\$ 64
Production and intermediate term	5,098	8,502	--	5,491	109
Agribusiness	135	606	--	559	93
Other	977	1,053	--	963	9
Total	\$ 15,577	\$ 20,211	\$ --	\$ 20,116	\$ 275
Total impaired loans:					
Real estate mortgage	\$ 9,445	\$ 10,127	\$ 23	\$ 13,195	\$ 64
Production and intermediate term	6,104	9,565	401	8,223	109
Agribusiness	3,709	4,706	2,694	7,210	93
Other	1,812	1,941	500	1,821	9
Total	\$ 21,070	\$ 26,339	\$ 3,618	\$ 30,449	\$ 275

The recorded investment in the loan is the face amount increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges, and acquisition costs and may also reflect a previous direct charge-off of the investment.

Unpaid principal balance represents the contractual principal balance of the loan.

We did not have any material commitments to lend additional money to borrowers whose loans were at risk at December 31, 2013.

Troubled Debt Restructurings

Included within our loans are troubled debt restructurings. These loans have been modified by granting a concession in order to maximize the collection of amounts due when a borrower is experiencing financial difficulties. All risk loans, including troubled debt restructurings, are analyzed within our allowance for loan losses.

The following table presents information regarding troubled debt restructurings that occurred during the year ended December 31 (in thousands):

	2013		2012		2011	
	Pre-modification	Post-modification	Pre-modification	Post-modification	Pre-modification	Post-modification
Real estate mortgage	\$ 4	\$ 4	\$ 205	\$ 205	\$ --	\$ --
Production and intermediate term	--	--	782	685	251	251
Total	\$ 4	\$ 4	\$ 987	\$ 890	\$ 251	\$ 251

Pre-modification outstanding represents the recorded investment of the loan just prior to restructuring and post-modification outstanding represents the recorded investment immediately following the restructuring. The recorded investment is the face amount of the receivable increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges, and acquisition costs and may also reflect a previous direct charge-off of the investment.

We had troubled debt restructurings of \$100 thousand and \$113 thousand that defaulted during the years ended December 31, 2012 and 2011, respectively in which the modifications were within 12 months of the respective reporting period. These restructurings with a payment default occurred in the production and intermediate term loan category. There were no troubled debt restructurings that defaulted during the year ended December 31, 2013 in which the modification was within 12 months of the respective reporting period.

The following table presents information regarding troubled debt restructurings outstanding as of December 31 (in thousands):

	<u>2013</u>	2012	2011
Troubled debt restructurings	\$ 434	\$ 861	\$ 301
Troubled debt restructurings in nonaccrual status	430	628	301

The decrease in troubled debt restructurings from December 31, 2012 is due to paydowns during 2013.

There were no additional commitments to lend to borrowers whose loans have been modified in a troubled debt restructuring at December 31, 2013.

Allowance for Loan Losses

A summary of the changes in the allowance for loan losses follows (in thousands):

For the year ended December 31	<u>2013</u>	2012	2011
Balance at beginning of year	\$ 4,540	\$ 6,621	\$ 13,081
Reversal of loan loss provision	(772)	(2,120)	(5,401)
Loan recoveries	119	266	1,427
Loan charge-offs	(1,147)	(227)	(2,486)
Balance at end of year	<u>\$ 2,740</u>	<u>\$ 4,540</u>	<u>\$ 6,621</u>

The change in the provision for loan losses reflects the continued improvement in the credit quality of the loan portfolio over the past year as well as pay-downs on certain nonaccrual loans and a large acquisition of collateral positively affecting nonaccrual balances.

A summary of changes in the allowance for loan losses and period end recorded investments in loans by loan type follows (in thousands):

	Real Estate Mortgage	Production and Intermediate Term	Agribusiness	Other	Total
Allowance for loan losses:					
Balance as of December 31, 2012	\$ 1,588	\$ 1,670	\$ 449	\$ 833	\$ 4,540
(Reversal of) provision for loan losses	(632)	(154)	(224)	238	(772)
Loan recoveries	98	19	2	--	119
Loan charge-offs	(23)	(198)	(2)	(924)	(1,147)
Balance as of December 31, 2013	<u>\$ 1,031</u>	<u>\$ 1,337</u>	<u>\$ 225</u>	<u>\$ 147</u>	<u>\$ 2,740</u>
Ending balance: individually evaluated for impairment	\$ --	\$ 147	\$ --	\$ --	\$ 147
Ending balance: collectively evaluated for impairment	<u>\$ 1,031</u>	<u>\$ 1,190</u>	<u>\$ 225</u>	<u>\$ 147</u>	<u>\$ 2,593</u>
Recorded investments in loans outstanding:					
Ending balance as of December 31, 2013	<u>\$ 1,926,760</u>	<u>\$ 878,895</u>	<u>\$ 261,151</u>	<u>\$ 182,592</u>	<u>\$ 3,249,398</u>
Ending balance: individually evaluated for impairment	<u>\$ 8,699</u>	<u>\$ 992</u>	<u>\$ 1</u>	<u>\$ 399</u>	<u>\$ 10,091</u>
Ending balance: collectively evaluated for impairment	<u>\$ 1,918,061</u>	<u>\$ 877,903</u>	<u>\$ 261,150</u>	<u>\$ 182,193</u>	<u>\$ 3,239,307</u>
Allowance for loan losses:					
Balance as of December 31, 2011	\$ 996	\$ 1,876	\$ 3,146	\$ 603	\$ 6,621
Provision for (reversal of) loan losses	548	(191)	(2,707)	230	(2,120)
Loan recoveries	101	150	15	--	266
Loan charge-offs	(57)	(165)	(5)	--	(227)
Balance as of December 31, 2012	<u>\$ 1,588</u>	<u>\$ 1,670</u>	<u>\$ 449</u>	<u>\$ 833</u>	<u>\$ 4,540</u>
Ending balance: individually evaluated for impairment	\$ 900	\$ 278	\$ --	\$ 698	\$ 1,876
Ending balance: collectively evaluated for impairment	<u>\$ 688</u>	<u>\$ 1,392</u>	<u>\$ 449</u>	<u>\$ 135</u>	<u>\$ 2,664</u>
Recorded investments in loans outstanding:					
Ending balance as of December 31, 2012	<u>\$ 1,609,671</u>	<u>\$ 842,720</u>	<u>\$ 254,306</u>	<u>\$ 163,134</u>	<u>\$ 2,869,831</u>
Ending balance: individually evaluated for impairment	<u>\$ 8,690</u>	<u>\$ 7,130</u>	<u>\$ 2,520</u>	<u>\$ 2,258</u>	<u>\$ 20,598</u>
Ending balance: collectively evaluated for impairment	<u>\$ 1,600,981</u>	<u>\$ 835,590</u>	<u>\$ 251,786</u>	<u>\$ 160,876</u>	<u>\$ 2,849,233</u>

	Real Estate Mortgage	Production and Intermediate Term	Agribusiness	Other	Total
Allowance for loan losses:					
Balance as of December 31, 2010	\$ 97	\$ 8,352	\$ 4,628	\$ 4	\$ 13,081
Provision for (reversal of) loan losses	1,096	(7,178)	82	599	(5,401)
Loan recoveries	54	1,122	251	--	1,427
Loan charge-offs	(251)	(420)	(1,815)	--	(2,486)
Balance as of December 31, 2011	\$ 996	\$ 1,876	\$ 3,146	\$ 603	\$ 6,621
Ending balance: individually evaluated for impairment	\$ 23	\$ 401	\$ 2,694	\$ 500	\$ 3,618
Ending balance: collectively evaluated for impairment	\$ 973	\$ 1,475	\$ 452	\$ 103	\$ 3,003
Recorded investments in loans outstanding:					
Ending balance as of December 31, 2011	\$ 1,417,280	\$ 853,367	\$ 234,543	\$ 109,950	\$ 2,615,140
Ending balance: individually evaluated for impairment	\$ 9,445	\$ 6,104	\$ 3,709	\$ 1,812	\$ 21,070
Ending balance: collectively evaluated for impairment	\$ 1,407,835	\$ 847,263	\$ 230,834	\$ 108,138	\$ 2,594,070

NOTE 4: INVESTMENT IN AGRIBANK

As of December 31, 2013, we were required by AgriBank to maintain an investment equal to 2.5% of the average quarterly balance of our note payable to AgriBank plus an additional 1.0% on growth that exceeded a targeted rate.

As of December 31, 2013, we were also required by AgriBank to maintain an investment equal to 8.0% of the quarter end balance of the participation interests in real estate loans sold to AgriBank under the Asset Pool program.

The balance of our investment in AgriBank, all required stock, was \$101.0 million, \$94.0 million, and \$83.3 million at December 31, 2013, 2012, and 2011, respectively.

NOTE 5: OTHER INVESTMENTS

We hold non-controlling investments in venture capital equity funds of \$4.3 million, \$3.2 million, and \$1.9 million at December 31, 2013, 2012, and 2011, respectively. These investments represent our stake in venture capital equity funds focused on the needs of rural start-up companies. Our \$5.0 million commitment to these venture capital equity funds began in 2008 and was initially over a period of ten years. In 2013, we committed an additional \$5.0 million over a period of ten additional years. We are a limited partner in the funds and the investments are valued at cost. Our remaining commitment to the funds at December 31, 2013 was \$4.5 million over the next ten years and \$0.9 million over the next five years under the respective commitments.

The investments were evaluated for impairment. During the year ended December 31, 2013, \$385 thousand of impairment was recognized on these investments. No impairments have been recognized on these investments during 2012 or 2011. We have not received any distributions from the funds during the years ended December 31, 2013, 2012, or 2011.

NOTE 6: PREMISES AND EQUIPMENT, NET

Premises and equipment consisted of the following (in thousands):

As of December 31	2013	2012	2011
Land, buildings, and improvements	\$ 15,585	\$ 15,044	\$ 11,548
Furniture and equipment	12,512	12,179	10,422
Subtotal	28,097	27,223	21,970
Less: accumulated depreciation	14,692	14,614	13,384
Premises and equipment, net	\$ 13,405	\$ 12,609	\$ 8,586

NOTE 7: NOTE PAYABLE TO AGRIBANK

Our note payable to AgriBank represents borrowings, in the form of a line of credit, to fund our loan portfolio. The line of credit is governed by a GFA and our assets serve as collateral. The following table summarizes note payable information (dollars in thousands):

As of December 31	2013	2012	2011
Line of credit	\$ 3,250,000	\$ 2,950,000	\$ 2,950,000
Outstanding principal under the line of credit	2,672,686	2,357,428	2,144,163
Interest rate	1.3%	1.2%	1.5%

Our note payable matures August 31, 2014, at which time the note will be renegotiated.

The GFA provides for limitations on our ability to borrow funds based on specified factors or formulas relating primarily to outstanding balances, credit quality, and financial condition. At December 31, 2013, and throughout the year, we were within the specified limitations and in compliance with all debt covenants.

NOTE 8: MEMBERS' EQUITY

Capitalization Requirements

In accordance with the Farm Credit Act, each borrower is required to invest in us as a condition of obtaining a loan. As authorized by the Agricultural Credit Act and our capital bylaws, our Board of Directors has adopted a capital plan that establishes a stock purchase requirement for obtaining a loan of 2.0% of the customer's total loan(s) or one thousand dollars, whichever is less. The purchase of one participation certificate is required of all non-stockholder customers who purchase financial services with the exception of tax and farm accounting services. The Board of Directors may increase the amount of required investment to the extent authorized in the capital bylaws. The borrower acquires ownership of the capital stock at the time the loan is made. The aggregate par value of the stock is added to the principal amount of the related obligation. We retain a first lien on the stock or participation certificates owned by customers.

Regulatory Capitalization Requirements

Under capital adequacy regulations, we are required to maintain a permanent capital ratio of at least 7.0%, a total surplus ratio of at least 7.0%, and a core surplus ratio of at least 3.5%. The calculation of these ratios in accordance with the FCA Regulations is discussed as follows:

- The permanent capital ratio is average at-risk capital divided by average risk-adjusted assets. At December 31, 2013, our ratio was 15.5%.
- The total surplus ratio is average unallocated surplus less any deductions made in the computation of permanent capital divided by average risk-adjusted assets. At December 31, 2013, our ratio was 15.3%.
- The core surplus ratio is average unallocated surplus less any deductions made in the computation of total surplus and less any excess stock investment in AgriBank divided by average risk-adjusted assets. At December 31, 2013, our ratio was 15.3%.

Regulatory capital includes all of our investment in AgriBank that is in excess of the required investment under an allotment agreement with AgriBank. We no longer have any excess stock at December 31, 2013, 2012, or 2011.

Description of Equities

The following table presents information regarding classes and number of shares of stock and participation certificates outstanding as of December 31, 2013. All shares and participation certificates are stated at a \$5.00 par value.

	Shares Outstanding
Class B common stock (at-risk)	1,585,189
Class E participation certificates (at-risk)	44,945

Under our bylaws, we are also authorized to issue Class C and Class D common stock. Each of these classes of stock is at-risk and nonvoting with a \$5.00 par value per share. Currently, no stock of these classes has been issued.

Only holders of Class B stock have voting rights. Our bylaws do not prohibit us from paying dividends on any classes of stock. However, no dividends have been declared to date.

Our bylaws generally permit stock and participation certificates to be retired at the discretion of our Board of Directors and in accordance with our capitalization plans, provided prescribed capital standards have been met. At December 31, 2013, we exceeded the prescribed standards. We do not anticipate any significant changes in capital that would affect the normal retirement of stock.

In accordance with our bylaws, in the event of our liquidation or dissolution, any assets remaining after payment or retirement of all liabilities shall be distributed pro rata to all holders of stock and participation certificates.

In the event of impairment, losses will be absorbed by concurrent impairment of all classes of stock and participation certificates.

All classes of stock are transferable to other customers who are eligible to hold such class as long as we meet the regulatory minimum capital requirements.

Patronage Distributions

We accrued patronage distributions of \$9.6 million, \$9.0 million, and \$9.0 million at December 31, 2013, 2012, and 2011, respectively. Generally, the patronage distributions are paid in cash during the first quarter after year end. The Board of Directors may authorize a distribution of earnings provided we meet all statutory and regulatory requirements. In response to adverse weather conditions and the impact on Wisconsin farm families during 2012, a special, one-time mid-year patronage distribution was approved by the Board of Directors. This patronage distribution of \$5.2 million was paid in cash in October 2012. Total patronage distributions were \$9.0 million, \$14.2 million, and \$10.0 million for the years ended December 31, 2013, 2012, and 2011, respectively.

The FCA Regulations prohibit patronage distributions to the extent they would reduce our permanent capital ratio below the minimum permanent capital adequacy standards. We do not foresee any events that would result in this prohibition in 2014.

NOTE 9: INCOME TAXES

(Benefit from) Provision for Income Taxes

Our (benefit from) provision for income taxes follows (dollars in thousands):

For the year ended December 31	2013	2012	2011
Current:			
Federal	\$ --	\$ 109	\$ 1,690
State	--	--	487
Total current	--	109	2,177
Deferred:			
Federal	(174)	(45)	354
State	(93)	(11)	90
Total deferred	(267)	(56)	444
(Benefit from) provision for income taxes	\$ (267)	\$ 53	\$ 2,621
Effective tax rate	(0.3%)	0.1%	3.2%

The following table quantifies the differences between the (benefit from) provision for income taxes and income taxes at the statutory rates (in thousands):

For the year ended December 31	2013	2012	2011
Federal tax at statutory rate	\$ 27,435	\$ 27,143	\$ 28,051
Impact of graduated rates	1	--	--
State tax, net	(5)	(3)	355
Patronage distributions	(2,870)	(4,241)	(3,060)
Effect of non-taxable entity	(24,597)	(22,919)	(22,678)
Other	(231)	73	(47)
(Benefit from) provision for income taxes	\$ (267)	\$ 53	\$ 2,621

Deferred Income Taxes

Tax laws require certain items to be included in our tax returns at different times than the items are reflected on our Consolidated Statements of Income. Some of these items are temporary differences that will reverse over time. We record the tax effect of temporary differences as deferred tax assets and liabilities netted on our Consolidated Statements of Condition. Deferred tax assets and liabilities were composed of the following (in thousands):

As of December 31	2013	2012	2011
Allowance for loan losses	\$ 449	\$ 585	\$ 763
Postretirement benefit accrual	896	897	898
Accrued patronage income not received	(345)	(310)	(384)
AgriBank 2002 allocated stock	(1,221)	(1,221)	(1,221)
Accrued pension asset	(1,738)	(1,796)	(1,815)
Depreciation	(77)	(358)	(450)
Other assets	270	170	187
Other liabilities	(388)	(388)	(455)
Deferred tax liabilities, net	\$ (2,154)	\$ (2,421)	\$ (2,477)
Gross deferred tax assets	\$ 1,615	\$ 1,652	\$ 1,848
Gross deferred tax liabilities	\$ (3,769)	\$ (4,073)	\$ (4,325)

A valuation allowance for the deferred tax assets was not necessary at December 31, 2013, 2012, or 2011.

We have not provided for deferred income taxes on approximately \$39.7 million of patronage allocations received from AgriBank prior to 1993. Such allocations, distributed in the form of stock, are subject to tax only upon conversion to cash. Our intent is to permanently maintain this investment in AgriBank. Additionally, we have not provided deferred income taxes on accumulated FLCA earnings of \$476.8 million as it is our intent to permanently maintain this equity in the FLCA or to distribute the earnings to members in a manner that results in no additional tax liability to us.

Our income tax returns are subject to review by various United States taxing authorities. We record accruals for items that we believe may be challenged by these taxing authorities. However, we had no uncertain income tax positions at December 31, 2013. In addition, we believe we are no longer subject to income tax examinations for years prior to 2010.

NOTE 10: EMPLOYEE BENEFIT PLANS

Pension and Post-Employment Benefit Plans

Complete financial information for the pension and post-employment benefit plans may be found in the Combined AgriBank and Affiliated Associations 2013 Annual Report (District financial statements).

The Farm Credit Foundations Plan Sponsor and Trust Committees provide oversight of the benefit plans. These governance committees are comprised of elected or appointed representatives (senior leadership and/or Board of Director members) from the participating organizations. The Coordinating Committee (a subset of the Plan Sponsor Committee comprised of AgriBank District representatives) is responsible for decisions regarding retirement benefits at the direction of the AgriBank District participating employers. The Trust Committee is responsible for fiduciary and plan administrative functions.

Pension Plan: Certain employees participate in the AgriBank District Retirement Plan, a District-wide multi-employer defined benefit retirement plan. The Department of Labor has determined the plan to be a governmental plan; therefore, the plan is not subject to the provisions of the Employee Retirement Income Security Act of 1974, as amended (ERISA). As the plan is not subject to ERISA, the plan's benefits are not insured by the Pension Benefit Guaranty Corporation. Accordingly, the amount of accumulated benefits that participants would receive in the event of the plan's termination is contingent on the sufficiency of the plan's net assets to provide benefits at that time. This Plan is noncontributory and covers certain eligible District employees. The assets, liabilities, and costs of the plan are not segregated by participating entities. As such, plan assets are available for any of the participating employers' retirees at any point in time. Additionally, if a participating employer stops contributing to the plan, the unfunded obligations of the plan may be borne by the remaining participating employers. Further, if we choose to stop participating in the plan, we may be required to pay an amount based on the underfunded status of the plan, referred to as a withdrawal liability. Because of the multi-employer nature of the plan, any individual employer is not able to unilaterally change the provisions of the plan. If an employee transfers to another employer within the same plan, the employee benefits under the plan transfer. Benefits are based on salary and years of service. There is no collective bargaining agreement in place as part of this plan.

As disclosed in the District financial statements, the defined benefit pension plan reflects an unfunded liability totaling \$255.2 million at December 31, 2013. The pension benefits funding status reflects the net of the fair value of the plan assets and the projected benefit obligation at the date of these consolidated financial statements. The projected benefit obligation is the actuarial present value of all benefits attributed by the pension benefit formula to employee service rendered prior to the measurement date based on assumed future compensation levels. The projected benefit obligation of the District-wide plan was \$1.0 billion, \$1.1 billion, and \$934.8 million at December 31, 2013, 2012, and 2011, respectively. The fair value of the plan assets was \$759.5 million, \$640.1 million, and \$557.6 million at December 31, 2013, 2012, and 2011, respectively. The accumulated benefit obligation, which is the actuarial present value of the benefits attributed to employee service rendered before the measurement date and based on current employee service and compensation, exceeds pension plan assets. The accumulated benefit obligation for the District-wide plan was \$864.2 million, \$908.2 million, and \$788.0 million at December 31, 2013, 2012, and 2011, respectively. The funding status is subject to many variables including performance of plan assets and interest rate levels. Therefore, changes in assumptions could significantly affect these estimates.

Costs are determined for each individual employer based on costs directly related to their current employees as well as an allocation of the remaining costs based proportionately on the estimated projected liability of the employer under this plan. We recognize our proportional share of expense and contribute a proportional share of funding. Total plan expense for participating employers was \$63.3 million, \$52.7 million, and \$44.0 million for 2013, 2012, and 2011, respectively. Our allocated share of plan expenses included in "Salaries and employee benefits" in the Consolidated Statements of Income was \$4.1 million, \$3.5 million, and \$2.9 million for 2013, 2012, and 2011, respectively. Participating employers contributed \$59.0 million, \$51.3 million, and \$27.9 million to the plan in 2013, 2012, and 2011, respectively. Our allocated share of these pension contributions was \$3.9 million, \$3.4 million, and \$1.8 million for 2013, 2012, and 2011, respectively. Benefits paid to participants in the District were \$49.8 million in 2013, none of which were paid to our senior officers who were actively employed during the year. While the plan is a governmental plan and is not subject to minimum funding requirements, the employers contribute amounts necessary on an actuarial basis to provide the plan with sufficient assets to meet the benefits to be paid to participants. The amount of the total District employer contributions expected to be paid into the pension plans during 2014 is \$32.7 million. Our allocated share of these pension contributions is expected to be \$2.2 million. The amount ultimately to be contributed and the amount ultimately recognized as expense as well as the timing of those contributions and expenses, are subject to many variables including performance of plan assets and interest rate levels. These variables could result in actual contributions and expenses being greater than or less than the amounts reflected in the District financial statements.

Retiree Medical Plans: District employers also provide certain health insurance benefits to eligible retired employees according to the terms of the benefit plan. The anticipated costs of these benefits are accrued during the period of the employee's active status. Postretirement benefit cost included in "Salaries and employee benefits" in the Consolidated Statements of Income were \$85 thousand, \$83 thousand, and \$102 thousand for 2013, 2012, and 2011, respectively. Our cash contributions, equal to the benefits paid, were \$89 thousand, \$86 thousand, and \$87 thousand for 2013, 2012, and 2011, respectively.

Retirement Savings Plans

We participate in a defined contribution retirement savings plan. For employees hired before January 1, 2007, employee contributions are matched dollar for dollar up to 2.0% and 50 cents on the dollar on the next 4.0% on both pre-tax and post-tax contributions. The maximum employer match is 4.0%. For employees hired after December 31, 2006, we contribute 3.0% of the employee's compensation and will match employee contributions dollar for dollar up to a maximum of 6.0% on both pre-tax and post-tax contributions. The maximum employer contribution is 9.0%.

We also participate in the Nonqualified Deferred Compensation Plan. Eligible participants must meet one of the following criteria: certain salary thresholds as determined by the IRS, be either a Chief Executive Officer or President of a participating employer, or have previously elected pre-tax deferrals in 2006 under predecessor nonqualified deferred compensation plans. Under this plan the employee may defer a portion of his/her salary, bonus, and other compensation. Additionally, the plan provides for supplemental employer matching contributions related to any compensation deferred by the employee that would have been eligible for a matching contribution under the retirement savings plan if it were not for certain IRS limitations.

Employer contribution expenses for the retirement savings plans, included in "Salaries and employee benefits" in the Consolidated Statements of Income, were \$1.2 million, \$1.0 million, and \$835 thousand in 2013, 2012, and 2011, respectively. These expenses were equal to our cash contributions for each year.

NOTE 11: RELATED PARTY TRANSACTIONS

In the ordinary course of business, we may enter into loan transactions with our officers, directors, their immediate family members, and other organizations with which such persons may be associated. Such transactions are subject to special approval requirements contained in the FCA Regulations and are made on the same terms, including interest rates, amortization schedules, and collateral, as those prevailing at the time for comparable transactions with other persons. In our opinion, none of these loans outstanding at December 31, 2013 involved more than a normal risk of collectability.

The following table presents information on loans and leases to related parties (in thousands):

	2013	2012	2011
As of December 31:			
Total related party loans and leases	\$ 52,706	\$ 60,238	\$ 52,898
For the year ended December 31:			
Advances to related parties	\$ 15,120	\$ 24,495	\$ 34,044
Repayments by related parties	36,314	38,058	42,038

The related parties can be different each year end primarily due to changes in the composition of our Board of Directors. Advances and repayments to related parties at the end of each year are included in the preceding chart.

We purchase various services from AgriBank including financial and retail systems, support, and reporting, technology services, insurance services, and internal audit services. The total cost of services we purchased from AgriBank was \$1.0 million in each of the years 2013, 2012, and 2011. We also purchase human resource information systems, benefit, payroll, and workforce management services from Farm Credit Foundations (Foundations). Foundations was operated as a part of AgriBank prior to January 1, 2012 when it formed a separate System service corporation. The System entities using Foundations' services contributed an investment into the service corporation in January 2012. Our investment was \$35 thousand at December 31, 2013 and 2012. The total cost of services purchased from Foundations was \$150 thousand and \$140 thousand in 2013 and 2012, respectively.

NOTE 12: CONTINGENCIES AND COMMITMENTS

In the normal course of business, we have contingent liabilities and outstanding commitments which may not be reflected in the accompanying consolidated financial statements. We do not anticipate any material losses because of these contingencies or commitments.

We may be named as a defendant in lawsuits or legal actions in the normal course of business. At the date of these consolidated financial statements, we were not aware of any such actions that would have a material impact on our financial condition. However, such actions could arise in the future.

We have commitments to extend credit and letters of credit to satisfy the financing needs of our borrowers. These financial instruments involve, to varying degrees, elements of credit risk not recognized in the financial statements. Commitments to extend credit are agreements to lend to a borrower as long as there is not a violation of any condition established in the loan contract. Standby letters of credit are agreements to pay a beneficiary if there is a default on a contractual arrangement. At December 31, 2013, we had commitments to extend credit and unexercised commitments related to standby letters of credit of \$1.1 billion. Additionally, we had \$11.4 million of issued standby letters of credit as of December 31, 2013.

Commitments to extend credit and letters of credit generally have fixed expiration dates or other termination clauses and we may require payment of a fee. If commitments to extend credit and letters of credit remain unfulfilled or have not expired, they may have credit risk not recognized in the financial statements. Many of the commitments to extend credit and letters of credit will expire without being fully drawn upon. Therefore, the total commitments do not necessarily represent future cash requirements. Certain letters of credit may have recourse provisions that would enable us to recover from third parties amounts paid under guarantees, thereby limiting our maximum potential exposure. The credit risk involved in issuing these financial instruments is essentially the same as that involved in extending loans to borrowers and we apply the same credit policies.

We hold non-controlling investments in venture capital equity funds. Our remaining commitment to the funds at December 31, 2013 was \$5.4 million. Refer to Note 5 for additional discussion regarding this commitment.

NOTE 13: FAIR VALUE MEASUREMENTS

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or most advantageous market for the asset or liability. Accounting guidance also establishes a fair value hierarchy, with three levels of inputs that may be used to measure fair value. Refer to Note 2 for a more complete description of the three input levels.

Non-Recurring Basis

We did not have any assets or liabilities measured at fair value on a recurring basis at December 31, 2013, 2012, or 2011. We may be required, from time to time, to measure certain assets at fair value on a non-recurring basis. Information on assets measured at fair value on a non-recurring basis follows (in thousands):

As of December 31, 2013	Fair Value Measurement Using			Total Fair Value	Total Gains (Losses)
	Level 1	Level 2	Level 3		
Loans	\$ --	\$ 27	\$ 12	\$ 39	\$ 582
Other property owned	--	--	1,345	1,345	(936)
As of December 31, 2012	Fair Value Measurement Using			Total Fair Value	Total Gains (Losses)
	Level 1	Level 2	Level 3		
Loans	\$ --	\$ 867	\$ 14	\$ 881	\$ 1,515
Other property owned	--	--	3,811	3,811	(951)
As of December 31, 2011	Fair Value Measurement Using			Total Fair Value	Total Gains (Losses)
	Level 1	Level 2	Level 3		
Loans	\$ --	\$ 1,015	\$ 953	\$ 1,968	\$ 2,030
Other property owned	--	--	5,481	5,481	(26)

Valuation Techniques

Loans: Represents the carrying amount and related write-downs of loans which were evaluated for individual impairment based on the appraised value of the underlying collateral. When the value of the collateral, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established. Costs to sell represent transaction costs and are not included as a component of the asset's fair value.

Other property owned: Represents the fair value and related losses of foreclosed assets that were measured at fair value based on the collateral value, which is generally determined using appraisals, or other indications based on sales of similar properties. Costs to sell represent transaction costs and are not included as a component of the asset's fair value.

Refer to Note 2 for a description of the methods used to determine the fair value hierarchy.

NOTE 14: FAIR VALUE OF FINANCIAL INSTRUMENTS

The estimated fair value of all our financial instruments is as follows (in thousands):

As of December 31	2013		2012		2011	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Financial assets:						
Net loans	\$ 3,229,712	\$ 3,204,273	\$ 2,851,366	\$ 2,881,022	\$ 2,594,263	\$ 2,629,260
Other investments	4,250	4,250	3,235	3,235	1,885	1,885
Financial liabilities:						
Note payable to AgriBank, FCB	\$ 2,672,686	\$ 2,650,623	\$ 2,357,428	\$ 2,378,600	\$ 2,144,163	\$ 2,168,627
Unrecognized financial instruments:						
Commitments to extend credit and letters of credit		\$ (1,423)		\$ (1,312)		\$ (1,215)

Quoted market prices are generally not available for our financial instruments. Accordingly, we base fair values on:

- judgments regarding future expected losses,
- current economic conditions,
- risk characteristics of various financial instruments,
- credit risk, and
- other factors.

These estimates involve uncertainties, matters of judgment, and cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Estimating the fair value of our investment in AgriBank is not practical because the stock is not traded. As discussed in Notes 2 and 4, the investment is a requirement of borrowing from AgriBank.

A description of the methods and assumptions used to estimate the fair value of each class of our financial instruments, for which it is practical to estimate that value, follows:

Net loans: Because no active market exists for our loans, fair value is estimated by discounting the expected future cash flows using current interest rates at which similar loans would be made or repriced to borrowers with similar credit risk. In addition, loans are valued using the Farm Credit interest rate yield curve, prepayment rates, contractual loan information, credit classification, and collateral values. As the discount rates are based upon internal pricing mechanisms and other management estimates, management has no basis to determine whether the fair values presented would be indicative of the exit price negotiated in an actual sale. Furthermore, certain statutory or regulatory factors not considered in the valuation, such as the unique statutory rights of System borrowers, could render our portfolio less marketable outside the System.

For fair value of loans individually impaired, we assume collection will result only from the sale of the underlying collateral. Fair value is estimated to equal the total net realizable value of the underlying collateral. Costs to sell represent transaction costs and are not included as a component of the asset's fair value.

Other investments: Given the limited information available related to the expected return of our non-controlling interest in equity in venture capital funds, fair value was estimated at cost less impairment.

Note payable to AgriBank: Estimating the fair value of the note payable to AgriBank is determined by segregating the note into pricing pools according to the types and terms of the underlying loans funded. We discount the estimated cash flows from these pools using the current rate charged by AgriBank for additional borrowings with similar characteristics.

Commitments to extend credit and letters of credit: Estimating the fair value of commitments and letters of credit is determined by the inherent credit loss in such instruments.

NOTE 15: QUARTERLY FINANCIAL INFORMATION (UNAUDITED)

Quarterly consolidated results of operations for the year ended December 31 follows (in thousands):

2013	First	Second	Third	Fourth	Total
Net interest income	\$ 21,835	\$ 21,992	\$ 23,436	\$ 23,087	\$ 90,350
(Reversal of) provision for loan losses	(436)	22	(1,158)	800	(772)
Patronage income	5,090	4,845	4,985	7,348	22,268
Other expense, net	8,010	11,555	5,268	10,171	35,004
Provision for (benefit from) income taxes	228	(61)	(352)	(82)	(267)
Net income	\$ 19,123	\$ 15,321	\$ 24,663	\$ 19,546	\$ 78,653
2012	First	Second	Third	Fourth	Total
Net interest income	\$ 21,399	\$ 21,001	\$ 22,159	\$ 21,152	\$ 85,711
(Reversal of) provision for loan losses	(1,584)	(41)	576	(1,071)	(2,120)
Patronage income	4,249	4,579	4,847	6,695	20,370
Other expense, net	6,782	6,131	5,177	8,463	26,553
Provision for (benefit from) income taxes	837	531	(1,595)	280	53
Net income	\$ 19,613	\$ 18,959	\$ 22,848	\$ 20,175	\$ 81,595
2011	First	Second	Third	Fourth	Total
Net interest income	\$ 21,337	\$ 21,286	\$ 20,715	\$ 21,185	\$ 84,523
Provision for (reversal of) loan losses	317	(217)	(4,350)	(1,151)	(5,401)
Patronage income	3,553	3,758	3,751	5,999	17,061
Other expense, net	6,717	7,640	2,039	8,085	24,481
Provision for (benefit from) income taxes	1,324	696	986	(385)	2,621
Net income	\$ 16,532	\$ 16,925	\$ 25,791	\$ 20,635	\$ 79,883

NOTE 16: SUBSEQUENT EVENTS

We have evaluated subsequent events through March 6, 2014, which is the date the consolidated financial statements were available to be issued. There have been no material subsequent events that would require recognition in our 2013 consolidated financial statements or disclosures in the Notes to Consolidated Financial Statements, except as follows.

On March 5, 2014, the AgriBank Board of Directors approved an amendment to the capital plan which reduces the base required stock investment for all affiliated associations, including Badgerland Financial, from 2.5% to 2.25% effective March 31, 2014.

DISCLOSURE INFORMATION REQUIRED BY REGULATIONS

Badgerland Financial, ACA
(Unaudited)

Description of Business

General information regarding the business is discussed in Note 1 of this Annual Report.

The description of significant business developments, if any, is discussed in the "Management's Discussion and Analysis" section of this Annual Report.

Description of Property

The following table sets forth certain information regarding our properties:

Location	Description	Usage
Arcadia	Owned	Branch
Baraboo	Owned	Branch
Beaver Dam	Owned	Branch
Burlington	Owned	Branch
Chilton	Owned	Branch
Darlington	Leased	Contact Point
Dodgeville	Owned	Branch
Fond du Lac	Owned	Branch
Janesville	Owned	Branch
Lancaster	Owned	Branch
Madison	Owned	Branch
Mondovi	Owned	Branch
Monroe	Leased	Branch
Mt. Horeb	Leased	Contact Point
Plymouth	Owned	Branch
Prairie du Sac	Owned	Corporate Headquarters
Sparta	Owned	Branch
Viroqua	Leased	Branch
Watertown	Owned	Branch

Legal Proceedings

Information regarding legal proceedings is discussed in Note 12 of this Annual Report. We were not subject to any enforcement actions as of December 31, 2013.

Description of Capital Structure

Information regarding our capital structure is discussed in Note 8 of this Annual Report.

Description of Liabilities

Information regarding liabilities is discussed in Notes 7, 8, 9, 10, 12, and 14 of this Annual Report.

Selected Financial Data

The "Consolidated Five-Year Summary of Selected Financial Data" is presented at the beginning of this Annual Report.

Management's Discussion and Analysis

Information regarding any material aspects of our financial condition, changes in financial condition, and results of operations are discussed in the "Management's Discussion and Analysis" section of this Annual Report.

Board of Directors

Our Board of Directors is organized into the following committees to carry out Board responsibilities:

- The **Audit Committee** oversees financial reporting, the adequacy of our internal control systems, the scope of our internal audit program, the independence of the outside auditors, and the processes for monitoring compliance with laws and regulations and the code of ethics. The Audit Committee also oversees the adequacy of management's action with respect to recommendations arising from auditing activities;
- The **Governance Committee** addresses issues of Board governance and the Board's continuing efforts to strengthen and renew the Board, administers a process for maintaining and periodically reviewing board policies, and administers a planning process focused upon achieving our mission and maintaining a viable, competitive institution; and
- The **Compensation Committee** oversees and provides overall direction and/or recommendations for compensation, benefits and human resource performance management programs.

Information regarding directors who served as of December 31, 2013, including business experience in the last five years and any other business interest where a director serves on the Board of Directors or as a senior officer follows:

Gary Boyke, Director, is the owner of Vir-Clar Farms, LLC, a 1,500 cow family dairy farm. He is also the owner of a sporting goods store, Dutchs LLC, specializing in fishing, archery, and guns. His term began in 2012 and expires in 2015.

Mark Cade, Vice Chairperson of the Board, is a self-employed dairy and grain farmer. His term began in 2012 and expires in 2015.

Ken Congdon, Director, is a self-employed grain farmer. His term began in 2011 and expires in 2014.

James Cullen, Director, is a self-employed cash crop farmer. He is also a Crop Insurance Adjuster with Farmers Mutual Hail Insurance Company and a licensed Wisconsin property casualty insurance agent. He also serves on the AgriBank District Farm Credit Council board. His term began in 2011 and expires in 2014.

Dean Dorn, Director, is a self-employed dairy farmer. His term began in 2013 and expires in 2016.

Jerome Durst, Director, is a self-employed dairy farmer. He also serves as Chairman on the Marshall Township board. His term began in 2012 and expires in 2015.

Timothy Evert, Director, is an owner/partner in United Dreams Dairy LLC. He is also President of Evert Farms Inc. His term began in 2013 and expires in 2016.

Dave Kuhle, Director, is a self-employed beef and grain farmer. His term began in 2011 and expires in 2014.

John Manske, Outside Director, is a Director of Government Relations for Cooperative Network, a multi-state trade association. His term began in 2011 and expires in 2014.

Lori Meinholz, Director, is a partner in Blue Star Dairy, in Dane County. Her term began in 2012 and expires in 2015.

Gregory Pollesch, Outside Director, is a Director and the Chief Financial Officer for Galloway Company, a sweetened condensed milk and ice cream mix manufacturer. Prior to his current position, Mr. Pollesch worked for a cheese manufacturer. His term began in 2013 and expires in 2016.

Jim Rickert, Director, is an owner/operator of Rickert Brothers LLC, a family owned dairy farm. His term began in 2013 and expires in 2016.

Max Wiess, Director, is a self-employed grain and livestock farmer. His term began in 2013 and expires in 2016.

Michael Winker, Chairperson of the Board, is a self-employed dairy and cash crop farmer and serves on the board of Ozaukee County Dairy Promotion. His term began in 2011 and expires in 2014.

Pursuant to our bylaws, directors are paid a reasonable amount for attendance at board meetings, committee meetings or other special assignments. Directors are also reimbursed for reasonable expenses incurred in connection with such meetings or assignments. The Board of Directors has adopted a rate of \$600 per day per diem for Board meetings, \$350 per day for special meetings and \$150 per diem for conference calls. In addition, the directors receive 20 cents per mile over the standard Internal Revenue Service rate. The Chairperson received an additional \$125 per month, the Vice Chairperson received an additional \$50 per month, the Audit Committee Chairperson received an additional \$500 per year, and each director received an annual retainer fee of \$3,000.

Information regarding compensation paid to each director who served during 2013 follows:

	Number of Days Served		Compensation Paid for Service on a Board Committee	Name of Committee	Total Compensation Paid in 2013
	Board Meetings	Other Official Activities			
Gary Boyke	11.0	21.5	\$ 2,076	Audit	\$ 17,565
Mark Cade	11.0	28.5	1,020	Governance	19,840
Ken Congdon	11.0	21.0	1,000	Compensation	
			650	Governance	17,586
James Cullen	10.0	35.0	1,396	Compensation	22,725
Dean Dorn*	5.0	3.0	750	Audit	4,232
Jerome Durst	11.0	28.5	1,366	Compensation	20,784
Timothy Evert	11.0	18.5	1,312	Compensation	16,197
Jim Fahey**	3.0	11.0	470	Compensation	9,437
Dave Kuhle	11.0	22.0	2,218	Audit	16,645
Jerome Laufenberg**	4.0	11.0	492	Audit	10,415
John Manske	10.0	10.5	618	Governance	12,399
Lori Meinholz	11.0	15.5	358	Governance	
			456	Audit	15,154
Gregory Pollesch	10.0	15.5	2,091	Audit	13,617
Jim Rickert	10.0	18.5	1,020	Governance	15,900
Max Weiss*	7.0	14.0	1,704	Audit	9,100
Michael Winker	11.0	43.5	1,735	Audit	
			1,040	Compensation	25,544
Total	147.0	317.5	\$ 21,772		\$ 247,140

* Elected in 2013

** Term expired in 2013

Senior Officers

The senior officers and the date each began his/her current position include:

Name	Position	Business experience and employment during past five years
Diane M. Cole	Chief Executive Officer	Chief Executive Officer from September 2006 to present.
Gregory S. Rufsvold	Senior Vice President, Chief Financial Officer	Senior Vice President, Chief Financial Officer from July 1998 to present.
Marcia Barron	Vice President, Risk Management	Internal Audit Manager for Meriter Health Services, Inc. from January 2009 through December 2011; Vice President, Risk Management January 2012 to present.
Tom Blackburn	Vice President, Human Resources	Manager in the Human Resources department of Badgerland from March 1999 to December 2009; Vice President, Human Resources January 2010 to present.
Laura Herschleb	Vice President, Marketplace Strategies	Cattle Show Manager for the World Dairy Expo from May 2008 to March 2013. Public Relations Manager for Badgerland Financial from March 2013 to September 2013. Vice President of Marketplace Strategies from October 2013 to present.
Terry A. McMahon	Senior Vice President, Chief Credit Officer	Assistant Chief Credit Officer from January 2008 to June 2011; Senior Vice President, Chief Credit Officer from July 2011 to present.
Bryan Stanek	Senior Vice President, Credit Delivery	Team Lead of Production-Agriculture at the Sparta Branch from January 2008 to October 2013; Senior Vice President, Credit Delivery from October 2013 to present.
Jerry Wiese	Vice President, Information Technology	Vice President of Information Technology from July 2007 to to present. Beginning in September 2013, Mr. Wiese became a member of our senior management team.

Other business interests where a senior officer served as a director or senior officer include:

Marcia Barron is the Chairperson of the Board for Almar Farms, Inc. (a Tennessee land leasing corporation).

Diane M. Cole serves on the Trust Committee of Farm Credit Foundations.

Laura Herschleb serves on the Board of the Wisconsin 4H Foundation.

Information related to compensation paid to senior officers is provided in our Annual Meeting Information Statement (AMIS). The AMIS is available for public inspection at our office. The results of advisory votes are disclosed in the "Disclosure Information Required by Regulations" section of the Annual Report for the year during which the vote was held. During the year ended December 31, 2013, no advisory vote was held.

Transactions with Senior Officers and Directors

Information regarding related party transactions is discussed in Note 11 of this Annual Report.

Travel, Subsistence, and Other Related Expenses

Directors and senior officers are reimbursed for reasonable travel, subsistence, and other related expenses associated with business functions. A copy of our policy for reimbursing these costs is available by contacting us at 1430 North Ridge Drive, Prairie du Sac, WI 53578, (877) 780-6410, or e-mail Greg.Rufsvold@badgerlandfinancial.com.

The total directors' travel, subsistence, and other related expenses were \$60 thousand, \$53 thousand, and \$50 thousand in 2013, 2012, and 2011, respectively.

Involvement in Certain Legal Proceedings

No events occurred during the past five years that are material to evaluating the ability or integrity of any person who served as a director or senior officer on January 1, 2014 or at any time during 2013.

Member Privacy

The FCA Regulations protect members' nonpublic personal financial information. Our directors and employees are restricted from disclosing information about our association or our members not normally contained in published reports or press releases.

Relationship with Qualified Public Accountant

There were no changes in independent auditors since the last Annual Report to members and we are in agreement with the opinion expressed by the independent auditors. The total fees paid during 2013 were \$73 thousand. The fees paid were for audit services.

Financial Statements

The "Report of Management", "Report on Internal Control Over Financial Reporting", "Report of Audit Committee", "Independent Auditor's Report", "Consolidated Financial Statements", and "Notes to Consolidated Financial Statements" are presented prior to this portion of the Annual Report.

Credit and Services to Young, Beginning, and Small Farmers and Ranchers

Information regarding credit and services to young, beginning, and small farmers and ranchers, and producers or harvesters of aquatic products is discussed in an addendum to this Annual Report.

Equal Employment Opportunity

We are an equal opportunity employer. It is our policy to provide equal employment opportunity to all persons regardless of race, color, religion, national origin, sex, age, disability, veteran status, genetic information, sexual orientation, creed, marital status, status with regard to public assistance, membership or activity involving a local human rights commission, or any other characteristic protected by law. We comply with all state and local equal employment opportunity regulations. We conduct all personnel decisions and processes relating to our employees and job applicants in an environment free of discrimination and harassment.

YOUNG, BEGINNING, AND SMALL FARMERS AND RANCHERS

Badgerland Financial, ACA

(Unaudited)

Definitions

The Farm Credit Administration (FCA) has defined Young Farmers as age 35 or younger as of the loan transaction date, Beginning Farmers as having 10 years or fewer farming experience as of the loan transaction date, and Small farmers as having sustained annual gross sales from agricultural production of less than \$250,000 annually.

Badgerland Demographics

The most recent U.S. Department of Agriculture (USDA) 2007 Census of Agriculture uses categories that are slightly different from the FCA definitions of Young, Beginning, & Small Farmer (YBS) farmers, but the census is the best available measure of the Badgerland marketplace. USDA defines a farm as "any place from which \$1 thousand or more of agricultural products were produced and sold, or normally would have been sold, during the census year." There are 42,818 farms in the Badgerland chartered territory according to USDA. The primary operator is younger than 35 on 2,269 of the farms in the Badgerland territory (5% of the total). The census shows that 23% of the primary farm operators (9,996) in the Badgerland territory have been on their present farms for less than ten years. Eighty nine percent (38,149) of the farms in the Badgerland territory had agricultural sales less than \$250 thousand in the USDA census. Previous studies have shown that 40% of the Small farmers (less than \$250 thousand of sales) in the Badgerland territory had no debt. More than 14,000 farms (33%) had less than \$1 thousand in agricultural sales in the census year, and 23,000 farms (54%) had less than \$10 thousand in agricultural sales.

Badgerland Financial Mission Statement

Young, Beginning, and Small Farmers are essential to future prosperity in rural America. Providing financially sound and constructive credit and financial services to YBS Farmers is a high priority for Badgerland Financial.

The Badgerland Board of Directors approved an YBS policy in 1999 and revised it most recently in June 2012. Badgerland believes that YBS farmers are essential to the continued prosperity of Wisconsin agriculture. It makes good business sense to serve this market segment.

Badgerland Financial Portfolio

The following table includes Badgerland YBS loans as of December 31, 2013. Beginning Farmer percentages are adjusted for capital markets participations purchased. The USDA column was adjusted for the percentage of Young, Beginning, & Small farmers with debt out of all farms with debt in the Badgerland territory.

Category	Number of Loans	Volume (millions)	Percent of Portfolio	USDA Census
Young	5,804	\$690	20%	20%
Beginning	6,470	723	21%	6%
Small	13,956	897	27%	87%

Targets and Goals

Badgerland has placed additional emphasis on YBS lending and expects increases in both the number and volume of YBS loans. Badgerland has adjusted YBS targets in future years, with a larger percentage increase for volume compared to number of loans. Average loan size is increasing because of higher input costs. Commodity prices have increased over the past five years so that someone who met the Small farmer criteria previously may now have over \$250 thousand of gross farm income while farming the same number of production units. Badgerland expects slower growth in Small farmer loans and volume as most farms generate more gross income in order to support a reasonable family living lifestyle. Beginning in 2010, Badgerland now collaborates with AgDirect to provide trade credit and leasing services in the Badgerland territory. Previous to participating with AgDirect, the YBS portfolio would have included loans for trade credit and leasing services. The chart on the following page includes participations purchased.

Young, Beginning & Small Farmer Volume (Dollars in millions)				
Category	2013 Results	2014 Targets	2015 Targets	2016 Targets
Young Farmer Loans	5,805	6,037	6,339	6,719
Young Farmer Volume	\$691	\$747	\$821	\$920
Beginning Farmer Loans	6,470	6,858	7,338	7,925
Beginning Farmer Volume	\$723	\$795	\$890	\$1,015
Small Farmer Loans	13,958	14,237	14,664	15,251
Small Farmer Volume	\$898	\$934	\$990	\$1,069

Calendar Year Loan Activity (Originations & Renewals) (Dollars in millions)				
Category	2013 Results	2014 Targets	2015 Targets	2016 Targets
Young Farmer Loans	2,990	3,140	3,328	3,561
Young Farmer Volume	\$257	\$278	\$305	\$342
Beginning Farmer Loans	3,375	3,679	4,083	4,614
Beginning Farmer Volume	\$252	\$269	\$291	\$317
Small Farmer Loans	7,229	7,374	7,595	7,899
Small Farmer Volume	\$252	\$263	\$278	\$301

YBS Program Features

The Beginning with Badgerland program originated in 2008 to assist Young and Beginning farmers in the Badgerland territory. In August 2013, the Board approved changes to the initial program. In order to reach more Young and Beginning farmers, the decision was made to change the overall structure of the Beginning with Badgerland grant program. Depending on the farmer's relationship with Badgerland the grant program will award \$250, \$500 or \$1,500 of grant funding to cover up to 100% of the cost of several different products and services. The grant money could cover services such as first year tax or farm accounting services from Badgerland Financial, farm accounting software, tuition fees for continuing producer education, registration fees for workshops and FSA guarantee fees.

Badgerland plans to communicate with Young and Beginning farmers through a new website specifically designed for this market segment as well as through quarterly YB farmer newsletters. Programs, meetings and seminars on a variety of topics including but not limited to tax planning and crop insurance will be offered wholly or in part by Badgerland staff and external providers and resources.

Badgerland Financial offers twenty \$1,000 scholarships to graduating high school seniors who are pursuing studies in an agriculture-related field at a short course, technical school, or university. Badgerland Financial also offers four \$2,000 scholarships (two each at UW-Madison and UW-River Falls) as well as participates in the UW Platteville 5x5x5 program which awards five \$1,000 scholarships to current university students with junior/senior status that have exhibited leadership, are academically strong and are pursuing a degree in an agricultural related field. All scholarship opportunities are widely publicized.

The Association also coordinates with Wisconsin technical colleges, University of Wisconsin agriculture colleges, the cooperative extension service, the Wisconsin Department of Agriculture, other farm cooperatives, and other providers to make educational opportunities and leadership training available to YBS farmers. Badgerland cooperates with other lenders (commercial banks, FSA, etc.) to meet the credit needs of YBS farmers.

Through the Beginning with Badgerland program Young and Beginning farmers who qualify for the program are eligible to receive a free consultation with Badgerland tax and farm accounting staff members and a complimentary review of their past three years of tax returns. The Association also offers risk management services (crop insurance, livestock insurance, life insurance, disability insurance) to YBS farmers. Badgerland contributes to many YBS farmer organizations and programs, including 4-H, FFA, Wisconsin Jr. Holstein Association, Wisconsin State Fair Dairy Promotion Board's Dairyland Youth Celebration, Wisconsin Ag Women's Summit, Wisconsin Farm Bureau YFA Conference and the Jaycees Outstanding Young Farmer program.

FUNDS HELD PROGRAM

Badgerland Financial, ACA

We offer a Funds Held Program ("Program") that provides for Borrowers to make uninsured advance payments on designated loans for the purpose of paying future maturities or other related charges.

Objective

We offer the Funds Held Program for the benefit and convenience of Borrowers who desire to make advance payments.

The following terms and conditions apply to Program accounts in connection with loans from us, subject to any rights that we or the Borrower may have as specified in loan documents governing designated loans.

Handling Advance Payments

- Advance payments received on a loan participating in the Program before the loan has been billed will normally be placed in the Program account as of the date received, to be applied against the next installment or other related charges on the installment due date. This is subject to any rights that we may have to apply such payments in a different manner as specified in loan documents governing designated loans.
- Advance payments received on a loan participating in the Program after the loan has been billed will be directly applied to the installment due on the loan or other related charges and will not earn interest.
- Funds received in excess of the installment amount or other related charges will be placed in the account.
- If a special prepayment of principal is desired, Borrowers must so specify at the time funds are paid in advance to us.
- When an installment becomes due, any accrued interest in the account and other funds in the account for the loan will be automatically applied toward payment of the installment or related charges on the due date. If the balance in the account is not adequate to pay the installment or related charges in full, Borrowers are expected to pay the difference by the installment due date. Any excess funds will remain in the account. Even when no installment or related charge is due, the Association may, at its option, apply funds from the account without notice to Borrowers as follows:
 - **Protective Advances.** If the Borrowers fail to pay when due other items as required pursuant to the mortgage, deed of trust, promissory note or any other loan documents, we may apply funds in the account to pay them.
 - **Account Ceiling.** If the account balance exceeds the unpaid balance of the loan, we may apply the funds in the account to repay the entire unpaid balance and will return any excess funds.
 - **Transfer of Security.** If the Borrowers sell, assign, or transfer any interest in the underlying collateral, we may apply the funds in the Account against the remaining loan balance.
 - **Deceased Borrowers.** If all Borrowers are deceased, we may apply the funds in the account to the remaining loan balance.

Interest on the Account

Interest will accrue on the account at a rate determined by the Association, but the rate may never exceed the interest rate charged on the related loan. Interest on Account balances (exclusive of funds applied directly to billed amounts) will normally accrue from the date of receipt of the funds until the date the funds are applied to the loan against an installment due or other related charges. The Association may change the interest rate from time to time, and may provide for a different interest rate for different categories of loans. Currently, funds in the account earn a rate of interest equal to 3.0% less than the loan rate.

Borrower Withdrawals from Accounts


We may permit Borrowers to withdraw funds from the Account according to the Program, including payments of future installments and insurance or real estate taxes for the respective loan. In addition, with our approval, Borrowers may withdraw funds for other eligible loan purposes in lieu of increasing the borrower's loan.

Liquidation

Account balances are not insured. In the event of liquidation, all Borrowers having balances in these uninsured accounts shall be notified according to Regulations then in effect. Applicable regulations now provide that the notice shall instruct that the funds ceased earning interest when the receivership was instituted and will be applied against the outstanding indebtedness of any loans of the Borrowers unless, within 15 days' notice, the Borrower provides direction to the Association to apply the funds according to existing loan documents.

Termination

If we terminate the Program, account balances will be applied to the loan balance, and any remaining excess funds will be refunded to the Borrower.

A close-up view of the back of a dark-colored trailer. The interior is lined with crinkled silver insulation. A Wisconsin license plate is visible, partially obscured by the text. A small red heart-shaped logo with the word "Badgerland" is attached to the bottom of the trailer.

WE'RE IN THIS— TOGETHER

Just like you, we live and work in rural Wisconsin. But that's not the only way we're linked to rural life. As a cooperative, Badgerland Financial is owned by our member-borrowers and is governed by a local, member-elected Board of Directors, the majority of which are farmers.

We have returned more than \$74 million in cash patronage to our member-owners over the last nine years—sharing profits

with the very farmers, agribusinesses and others who helped to create them.

After all, at Badgerland Financial we know what you want, because they are the same things we want. This is the cooperative difference.

A close-up of a light-colored dog's head, looking to the left with its tongue out. It wears a red collar with a red heart-shaped tag that has the Badgerland logo and the word "Badgerland" on it. In the background, two people wearing orange safety vests are working in a field.

AND WE LOVE WHAT WE DO.

At Badgerland Financial, we are proud to be part of the nationwide Farm Credit System, the nation's largest and oldest financial services network dedicated to serving agriculture and rural America. And we're committed to delivering on our vision to cultivate prosperity for agriculture and rural Wisconsin.

So let's keep working—together.



Badgerland
FINANCIAL
Cultivating rural life.™



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