

# **Badgerland Financial, ACA**

Quarterly Report September 30, 2014

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

The following commentary reviews the consolidated financial condition and consolidated results of operations of Badgerland Financial, ACA (the parent) and Badgerland Financial, FLCA and Badgerland Financial, PCA (the subsidiaries). This discussion should be read in conjunction with both the unaudited consolidated financial information and related notes included in this Quarterly Report as well as Management's Discussion and Analysis included in our Annual Report for the year ended December 31, 2013 (2013 Annual Report).

AgriBank, FCB's (AgriBank) financial condition and results of operations materially impact members' investment in Badgerland Financial, ACA. To request free copies of the AgriBank and combined AgriBank and Affiliated Associations' financial reports or additional copies of our report, contact us at 1430 North Ridge Drive, Prairie du Sac, WI 53578, (877) 780-6410, or e-mail Greg.Rufsvold@badgerlandfinancial.com. You may also contact AgriBank at 30 East 7th Street, Suite 1600, St. Paul, MN 55101, (651) 282-8800, or by e-mail at financial reporting@agribank.com. The AgriBank and combined AgriBank and Affiliated Associations' financial reports are also available through AgriBank's website at www.agribank.com.

#### FORWARD-LOOKING INFORMATION

Any forward-looking statements in this Quarterly Report are based on current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from expectations due to a number of risks and uncertainties. More information about these risks and uncertainties is contained in our 2013 Annual Report. We undertake no duty to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

#### AGRICULTURAL AND ECONOMIC CONDITIONS

Planting delays due to cold and wet weather resulted in crops being a couple weeks behind normal maturity. Producers have harvested silage and some high moisture corn. Corn and soybean harvest is underway. Although the growing season got off to a slow start, overall growing conditions were good and strong yields are expected in most parts of our territory. Feed supplies going into 2015 should be good for most livestock producers. Lower grain prices will be a plus for livestock growers but are expected to result in significantly reduced margins for grain producers. It is likely that more grain will go into available storage this year as grain producers that did not have 2014 production contracted will hold grain in hopes that prices will strengthen.

Current cash prices for corn were approximately \$3.20/bu (Landmark Services Cooperative), however, depending on local supply and demand, cash prices have dropped below \$3.00/bu in some areas. Current cash prices for soybeans were approximately \$9.00/bu (Landmark Services Cooperative). Futures prices for new crop corn were at \$3.40/bu and \$9.40/bu for soybeans. If the projected harvest is as good as expected, prices could drop further. Although strong yields will offset some of the reduction in prices, many grain producers may see greatly reduced and potentially negative margins over the next one to two years.

The average class III milk price for the third quarter was \$22.82/cwt which compares to \$17.81/cwt for the same quarter last year. Calendar year 2013 averaged \$17.99/cwt. 2014 prices through September have averaged \$22.73/cwt. Milk futures for the balance of 2014 (October-December) currently average \$21.63/cwt. The next twelve months futures prices average \$18.42/cwt. (all milk prices are before premiums). Export demand for dairy products continues to remain strong, however, it is recognized that the U.S. dollar has been strengthening which will make U.S. products less competitive. Currently, world dairy prices are below U.S. prices and it is expected that U.S. prices will need to come down in order to remain competitive. Strong feed supplies and lower feed costs will offset some decrease in milk prices but margins are unlikely to continue at current levels. Dairy producers are encouraged to look at opportunities to manage pricing risks going into 2015.

Real estate sales activity has slowed in 2014 as less land is coming on the market. Although prices have remained strong, the rate of increase in land values has slowed and in some areas stabilized. Softening of land values is expected due to the significant drop in grain prices, however, in areas where there is a concentration of large dairy producers; competition for available land is likely to remain strong.

Overall economic conditions in rural communities continue to show modest improvement which provides non-farm employment opportunities.

# **LOAN PORTFOLIO**

### **Loan Portfolio**

Loans were \$3.3 billion at September 30, 2014, an \$84.5 million increase from December 31, 2013. This increase was due to an increase in our accrual mortgage loan volume of \$125.3 million, or 5.1%. This increase was primarily due to an increase in the disbursements on capital markets loans as well as new real estate portfolio loans. We also had a successful marketing campaign that ran several months throughout the second and third quarters of 2014. Many of

these new loans were closed and disbursed during the third quarter of 2014. We expect additional loans that resulted from this campaign to close during the fourth quarter.

Partially offsetting this growth in July 2014, we added an additional \$60.8 million of loan assets to the AgriBank Asset Pool Program. We were also required to purchase additional AgriBank stock as a result of this transaction in order to maintain the required investment equal to 8.0% of the loans we have sold under this program.

This increase was also offset by a decrease in accrual commercial loan volume of \$44.5 million, or 6.0%, since December 31, 2013. Much of this decrease can be attributed to the paydown of operating loans and normal amortization of term loans. Borrowers that prepaid operating expenses late 2013 or held grain inventory into 2014 for income tax purposes repaid operating loans during 2014. The credit needs for dairy operations has declined due to strong milk prices the first three quarters of 2014. Strong profits in the dairy portfolio may lead to some increased demand for prepays during the last quarter of 2014 as well as some expansion. Grain operations are expected to experience much tighter margins, however, there may still be the need for prepayments for tax planning purposes as many grain operations prepaid much of their 2014 operating expenses in 2013 and deferred some of the income from their 2013 crops into 2014.

#### **Portfolio Credit Quality**

The credit quality of our portfolio has declined slightly from December 31, 2013. Adversely classified loans increased slightly to 2.6% of the portfolio at September 30, 2014, from 2.1% of the portfolio at December 31, 2013. Adversely classified loans are loans we have identified as showing some credit weakness outside our credit standards. We have considered portfolio credit quality in assessing the reasonableness of our allowance for loan losses.

In certain circumstances, government guarantee programs are used to reduce the risk of loss. At September 30, 2014, \$103.6 million of our loans were, to some level, guaranteed under these government programs.

#### **Risk Assets**

The following table summarizes risk information (accruing loans include accrued interest receivable) (dollars in thousands):

	Sep	tember 30	ecember 31
As of:		2014	2013
Loans:			
Nonaccrual	\$	12,728	\$ 9,058
Accruing restructured		4	4
Accruing loans 90 days or more past due		1,208	1,029
Total risk loans		13,940	10,091
Other property owned			1,293
Total risk assets	\$	13,940	\$ 11,384
Risk loans as a percentage of total loans		0.4%	0.3%
Nonaccrual loans as a percentage of total loans		0.4%	0.3%
Total delinquencies as a percentage of total loans		0.5%	0.4%

Our risk assets have increased from December 31, 2013, but remain at acceptable levels. Despite the increase in risk assets, total risk loans as a percentage of total loans remains well within our established risk management guidelines.

The increase in nonaccrual loans was due mainly to 2014 nonaccrual transfers related to a large veal operation loan and a loan originated under our mission related investment authority. Nonaccrual loans remained at an acceptable level at September 30, 2014 and 65.2% of our nonaccrual loans were current.

Based on our analysis, all loans 90 days or more past due and still accruing interest were adequately secured and in the process of collection and, as such, were eligible to remain in accruing status.

The decrease in other property owned was due to net disposals of \$1.3 million during the first nine months of 2014.

#### Allowance for Loan Losses

The allowance for loan losses is an estimate of losses on loans in our portfolio as of the financial statement date. We determine the appropriate level of allowance for loan losses based on periodic evaluation of factors such as loan loss history, estimated probability of default, estimated loss severity, portfolio quality, and current economic and environmental conditions.

The following table presents comparative allowance coverage of various loan categories:

	September 30	December 31
Allowance as a percentage of:	2014	2013
Loans	0.1%	0.1%
Nonaccrual loans	34.2%	30.2%
Total risk loans	31.2%	27.2%

In our opinion, the allowance for loan losses was reasonable in relation to the risk in our loan portfolio at September 30, 2014.

# **RESULTS OF OPERATIONS**

The following table presents profitability information (dollars in thousands):

For the nine months ended September 30	2014	2013		
Net income	\$ 58,010	\$	59,107	
Return on average assets	2.3%		2.5%	
Return on average members' equity	10.9%		12.3%	

Changes in our return on average assets and return on average members' equity are directly related to the changes in income discussed in this section, changes in assets discussed in the Loan Portfolio section, and changes in capital discussed in the Funding, Liquidity, and Capital section.

The following table summarizes the changes in components of net income (in thousands):

For the nine months ended September 30	2014	2013	Increase (decrease) in net income
Tor the fille months ended September 30	2014	2013	Het Hiconie
Net interest income	\$ 70,073 \$	67,263 \$	2,810
Provision for (reversal of) loan losses	1,936	(1,572)	(3,508)
Patronage income	15,986	14,920	1,066
Other income, net	12,716	10,800	1,916
Operating expenses	39,345	35,633	(3,712)
Benefit from income taxes	(516)	(185)	331
Net income	\$ 58,010 \$	59,107 \$	(1,097)

Net interest income was \$70.1 million for the nine months ended September 30, 2014. The following table quantifies changes in net interest income for the nine months ended September 30, 2014 compared to the same period in 2013 (in thousands):

	2	014 vs 2013
Changes in volume	\$	6,782
Changes in interest rates		(3,722)
Changes in nonaccrual income and other		(250)
Net change	\$	2,810

The change in the provision for (reversal of) loan losses was related to changes in loan volume and loss estimates in the portfolio. More specifically, there were increased allowance needs related to the previously mentioned veal operation and mission related investment credits. In addition, there have been increased allowance needs related to our involvement in ProPartners Financial. For additional information regarding ProPartners refer to our 2013 Annual Report.

The change in patronage income was primarily related to increased patronage received from AgriBank due to a higher average balance on our note payable as well as a higher patronage rate compared to the prior year as well as increased patronage received from AgDirect. For additional information regarding AgDirect refer to our 2013 Annual Report.

The change in other income was primarily related to a loss related to other property owned in 2013 as well as increases in fee income and a gain on the sale of one of our branch office buildings.

The change in operating expenses was primarily related to increases in salaries and benefits resulting primarily from staffing additions as well as normal annual merit increases. Additionally, we have experienced increases in Farm Credit System insurance expenses due to an increase in the premium rate.

#### **FUNDING, LIQUIDITY, AND CAPITAL**

We borrow from AgriBank, under a note payable, in the form of a line of credit. Our note payable matured on August 31, 2014 and was renewed for \$3.5 billion with a maturity date of August 31, 2015. The note payable will be renegotiated at that time. The repricing attributes of our line of credit generally correspond to the repricing attributes of our loan portfolio which significantly reduces our market interest rate risk.

Cost of funds associated with our note payable includes a marginal cost of debt component, a spread component, which includes cost of servicing, cost of liquidity, bank profit, and, if applicable, a risk premium component. However, we were not subject to a risk premium at September 30, 2014 or December 31, 2013.

Total members' equity increased \$50.7 million from December 31, 2013 primarily due to net income for the period partially offset by patronage distribution accruals.

Farm Credit Administration (FCA) regulations require us to maintain a permanent capital ratio of at least 7.0%, a total surplus ratio of at least 7.0%, and a core surplus ratio of at least 3.5%. Refer to Note 8 in our 2013 Annual Report for a more complete description of these ratios. As of September 30, 2014, the ratios were as follows:

- The permanent capital ratio was 16.5%.
- The total surplus ratio was 16.3%.
- The core surplus ratio was 16.3%.

The capital adequacy ratios are directly impacted by the changes in capital as more fully explained in this section and the changes in assets as discussed in the Loan Portfolio section.

#### **RELATIONSHIP WITH AGRIBANK**

We are required to invest in AgriBank capital stock as a condition of borrowing. On March 5, 2014, the AgriBank Board of Directors approved an amendment to the AgriBank capital plan which reduced the base required stock investment for all affiliated associations, including Badgerland Financial, ACA from 2.5% to 2.25% effective March 31, 2014.

# ADDITIONAL REGULATORY INFORMATION

Effective June 18, 2014, the FCA Board adopted a final rule to remove all requirements related to advisory votes at Farm Credit institutions. This rule eliminates the requirement for advisory votes on CEO and/or senior officer compensation.

On June 12, 2014, the FCA Board approved a proposed rule to revise the requirements governing the eligibility of investments for System Banks and Associations. The stated objectives of the proposed rule are as follows:

- To strengthen the safety and soundness of System Banks and Associations,
- To ensure that System Banks hold sufficient liquidity to continue operations and pay maturing obligations in the event of market disruption,
- To enhance the ability of the System Banks to supply credit to agricultural and aquatic producers,
- To comply with the requirements of section 939A of the Dodd-Frank Act,
- To modernize the investment eligibility criteria for System Banks, and
- To revise the investment regulation for System Associations to improve their investment management practices so they are more resilient to risk.

The public comment period ended on October 23, 2014.

On May 8, 2014, the FCA Board approved a proposed rule to modify the regulatory capital requirements for System Banks and Associations. The stated objectives of the proposed rule are as follows:

- To modernize capital requirements while ensuring that institutions continue to hold sufficient regulatory capital to fulfill their mission as a government-sponsored enterprise,
- To ensure that the System's capital requirements are comparable to the Basel III framework and the standardized approach that the federal banking regulatory agencies have adopted, but also to ensure that the rules recognize the cooperative structure and the organization of the System,
- To make System regulatory capital requirements more transparent, and
- To meet the requirements of section 939A of the Dodd-Frank Wall Street Reform and Consumer Protection Act.

The public comment period ends on January 2, 2015.

# CERTIFICATION

The undersigned certify they have reviewed Badgerland Financial, ACA's September 30, 2014 Quarterly Report. It has been prepared under the oversight of the audit committee and in accordance with all applicable statutory or regulatory requirements. The information contained herein is true, accurate, and complete to the best of our knowledge and belief.

Mark W. Cade

Chairperson of the Board Badgerland Financial, ACA

Diane M. Cole

Chief Executive Officer Badgerland Financial, ACA

Frank M Cole

Gregory S. Rufsvold Chief Financial Officer

Drayon Rufwold

Badgerland Financial, ACA

November 6, 2014

# CONSOLIDATED STATEMENTS OF CONDITION Badgerland Financial, ACA (in thousands) (Unaudited)

		December 31	
As of:		2013	
ASSETS			
Loans	\$	3,316,938	\$ 3,232,452
Allowance for loan losses		4,351	2,740
Net loans		3,312,587	3,229,712
Investment in AgriBank, FCB		96,436	101,016
Accrued interest receivable		25,721	16,946
Premises and equipment, net		15,242	13,405
Other property owned			1,293
Other investments		5,675	4,250
Other assets		26,509	28,569
Total assets	\$	3,482,170	\$ 3,395,191
LIABILITIES			
Note payable to AgriBank, FCB	\$	2,697,391	\$ 2,672,686
Accrued interest payable		9,096	8,436
Deferred tax liabilities, net		1,629	2,154
Patronage distribution payable		7,496	9,550
Other liabilities		30,333	16,816
Total liabilities		2,745,945	2,709,642
Contingencies and commitments			
MEMBERS' EQUITY			
Capital stock and participation certificates		8,313	8,151
Unallocated surplus		727,912	677,398
Total members' equity		736,225	 685,549
Total liabilities and members' equity	\$	3,482,170	\$ 3,395,191

The accompanying notes are an integral part of these consolidated financial statements.

# **CONSOLIDATED STATEMENTS OF INCOME**

Badgerland Financial, ACA (in thousands) (Unaudited)

		Three Month	Nine Months Ended				
For the period ended September 30	•	2014	2013	2014	2013		
Interest income	\$	32,729	\$ 31,304	\$ 96,949	\$ 89,697		
Interest expense		9,097	7,868	26,876	22,434		
Net interest income		23,632	23,436	70,073	67,263		
Provision for (reversal of) loan losses		1,026	(1,158)	1,936	(1,572)		
Net interest income after provision for (reversal of) loan losses		22,606	24,594	68,137	68,835		
Other income							
Patronage income		5,215	4,985	15,986	14,920		
Financially related services income		5,384	5,557	9,763	9,763		
Fee income		627	627	2,096	1,843		
Miscellaneous income (loss), net		790	9	857	(806)		
Total other income		12,016	11,178	28,702	25,720		
Operating expenses							
Salaries and employee benefits		8,424	7,233	24,845	22,368		
Other operating expenses		4,760	4,228	14,500	13,265		
Total operating expenses		13,184	11,461	39,345	35,633		
Income before income taxes		21,438	24,311	57,494	58,922		
Benefit from income taxes		(259)	(352)	(516)	(185)		
Net income	\$	21,697	\$ 24,663	\$ 58,010	\$ 59,107		

The accompanying notes are an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENTS OF CHANGES IN MEMBERS' EQUITY

Badgerland Financial, ACA (in thousands) (Unaudited)

	Capital Stock and Participation Certificates	Unallocated Surplus	Total Members' Equity
Balance at December 31, 2012	\$ 7,852	608,296	\$ 616,148
Net income		59,107	59,107
Unallocated surplus designated for patronage distributions		(7,164)	(7,164)
Capital stock and participation certificates issued	759		759
Capital stock and participation certificates retired	(485)		(485)
Balance at September 30, 2013	\$ 8,126	660,239	\$ 668,365
Balance at December 31, 2013	\$ 8,151 \$	677,398	\$ 685,549
Net income		58,010	58,010
Unallocated surplus designated for patronage distributions		(7,496)	(7,496)
Capital stock and participation certificates issued	561		561
Capital stock and participation certificates retired	(399)		(399)
Balance at September 30, 2014	\$ 8,313	727,912	\$ 736,225

The accompanying notes are an integral part of these consolidated financial statements.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 1: ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

The accompanying consolidated financial statements contain all adjustments necessary for a fair presentation of the interim consolidated financial condition and consolidated results of operations. While our accounting policies conform to accounting principles generally accepted in the United States of America (U.S. GAAP) and the prevailing practices within the financial services industry, this interim Quarterly Report is prepared based upon statutory and regulatory requirements and, accordingly, does not include all disclosures required by U.S. GAAP. The results of the nine months ended September 30, 2014 are not necessarily indicative of the results to be expected for the year ending December 31, 2014. The interim financial statements and the related notes in this Quarterly Report should be read in conjunction with the consolidated financial statements and related notes included in our Annual Report for the year ended December 31, 2013 (2013 Annual Report).

The consolidated financial statements present the consolidated financial results of Badgerland Financial, ACA (the parent) and Badgerland Financial, FLCA and Badgerland Financial, PCA (the subsidiaries). All material intercompany transactions and balances have been eliminated in consolidation.

# **Recently Issued or Adopted Accounting Pronouncements**

We have assessed the potential impact of accounting standards that have been issued, but are not yet effective, and have determined that no such standards are expected to have a material impact to our consolidated financial statements.

# NOTE 2: LOANS AND ALLOWANCE FOR LOAN LOSSES

Loans consisted of the following (dollars in thousands):

As of:	September 30,	2014	December 31, 2013			
	Amount %		Amount	%		
Real estate mortgage	\$ 1,994,058	60.1%	\$ 1,917,174	59.3%		
Production and intermediate term	848,929	25.6%	872,465	27.0%		
Agribusiness	289,532	8.7%	260,812	8.1%		
Other	 184,419	5.6%	 182,001	5.6%		
Total	\$ 3,316,938	100.0%	\$ 3,232,452	100.0%		

The other category is comprised of communication, rural residence, and energy related loans as well as loans originated under our mission related investment authority.

# Delinquency

The following table provides an aging analysis of past due loans and related accrued interest receivable by loan type (in thousands):

	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less than 30 Days Past Due	Total Loans	90 Days or More Past Due and Accruing
As of September 30, 2014 Real estate mortgage Production and intermediate term Agribusiness Other	\$ 9,052 3,020  488	\$ 2,210 1,566  1,167	\$ 11,262 4,586  1,655	\$ 1,999,114 852,809 289,902 183,331	\$ 2,010,376 857,395 289,902 184,986	\$ 383 825 
Total	\$ 12,560	\$ 4,943	\$ 17,503	\$ 3,325,156	\$ 3,342,659	\$ 1,208
As of December 31, 2013 Real estate mortgage Production and intermediate term Agribusiness Other	\$ 6,035 3,046  1,635	\$ 2,886 549 1 53	\$ 8,921 3,595 1 1,688	\$ 1,917,839 875,300 261,150 180,904	\$ 1,926,760 878,895 261,151 182,592	\$ 890 138 1 
Total	\$ 10,716	\$ 3,489	\$ 14,205	\$ 3,235,193	\$ 3,249,398	\$ 1,029

#### **Risk Loans**

The following table presents risk loan information (accruing loans include accrued interest receivable) (in thousands):

As of:	Sep	otember 30 2014	December 31 2013			
Volume with specific reserves Volume without specific reserves	\$	3,631 10,309	\$	184 9,907		
Total risk loans	\$	13,940	\$	10,091		
Total specific reserves	\$	1,049	\$	147		
For the nine months ended September 30		2014		2013		
Income on accrual risk loans Income on nonaccrual loans	\$	61 519	\$	212 769		
Total income on risk loans	\$	580	\$	981		
Average risk loans	\$	12,787	\$	16,196		

The increase in risk loans was due mainly to 2014 nonaccrual transfers related to a large veal operation loan and a loan originated under our mission related investment authority.

# **Troubled Debt Restructurings**

In situations where, for economic or legal reasons related to the borrower's financial difficulties, we grant a concession for other than an insignificant period of time to the borrower that we would not otherwise consider, the related loan is classified as a troubled debt restructuring, also known as a restructured loan. A concession is generally granted in order to minimize economic loss and avoid foreclosure. Concessions vary by program and borrower and may include interest rate reductions, term extensions, payment deferrals, or an acceptance of additional collateral in lieu of payments. In limited circumstances, principal may be forgiven. Loans classified as troubled debt restructurings are considered risk loans. All risk loans are analyzed within our allowance for loan losses. We record a specific allowance to reduce the carrying amount of the restructured loan to the lower of book value or net realizable value of collateral.

The following table presents information regarding troubled debt restructurings that occurred during the nine months ended September 30 (in thousands):

2014					2013	
	Pre-modification Post-modification			Pre-modification	Post-modification	
\$	176	\$	176	\$	\$	
	7		7			
\$	183	\$	183	\$	\$	
	\$	Pre-modification \$ 176 7	\$ 176 \$ 7	Pre-modification Post-modification  \$ 176 \$ 176 7 7	Pre-modification         Post-modification           \$ 176 \$ 176 \$           7 7	Pre-modification         Post-modification         Pre-modification           \$ 176 \$ 176 \$

Pre-modification represents the outstanding recorded investment of the loan just prior to restructuring and post-modification represents the outstanding recorded investment of the loan is the face amount of the receivable increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges, and acquisition costs and may also reflect a previous direct charge-off.

There were no troubled debt restructurings that defaulted during the nine months ended September 30, 2014 in which the modification was within twelve months of the respective reporting period. We had troubled debt restructurings of \$220 thousand that defaulted during the nine months ended September 30, 2013, in which the modifications were within twelve months of the respective reporting period. These restructurings with a payment default occurred in the production and intermediate term loan category.

The following table presents information regarding troubled debt restructurings outstanding (in thousands):

	Septe	mber 30	De	ecember 31
As of:		2014		2013
Troubled debt restructurings in accrual status Troubled debt restructurings in nonaccrual status	\$	4 531	\$	4 430
Troubled debt restructurings	\$	535	\$	434

There were no additional commitments to lend to borrowers whose loans have been modified in a troubled debt restructuring at September 30, 2014.

#### **Allowance for Loan Losses**

A summary of changes in the allowance for loan losses follows (in thousands):

Nine months ended September 30	2014	2013
Balance at beginning of year	\$ 2,740 \$	4,540
Provision for (reversal of) loan losses	1,936	(1,572)
Loan recoveries	88	107
Loan charge-offs	 (413)	(293)
Balance at end of period	\$ 4,351 \$	2,782

The increase in allowance for loan losses was related to \$1.9 million provision expense recorded in 2014. The increase in allowance is due to greater allowance needs related to our ProPartners loan portfolio as well as additional allowance needed for both a large veal operation credit and a participated loan originated under our mission related investment authority.

#### NOTE 3: INVESTMENT IN AGRIBANK, FCB

Effective March 31, 2014, we were required by AgriBank to maintain an investment equal to 2.25% of the average quarterly balance of our note payable to AgriBank plus an additional 1.0% on growth that exceeded a targeted rate. Previously, the required investment was equal to 2.5%. There was no change in the required investment for growth exceeding the targeted rate.

The balance of our investment in AgriBank, all required stock, was \$96.4 million at September 30, 2014 and \$101.0 million at December 31, 2013.

# **NOTE 4: OTHER INVESTMENTS**

We hold non-controlling investments in venture capital equity funds of \$5.7 million at September 30, 2014 and \$4.3 million at December 31, 2013. These investments represent our stake in venture capital equity funds focused on the needs of rural start-up companies. Our \$5.0 million commitment to these venture capital equity funds began in 2008 and was initially over a period of ten years. In 2013, we committed an additional \$5.0 million over a period of ten additional years. We are a limited partner in the funds and the investments are valued at cost. Our remaining commitment to the funds at September 30, 2014 was \$3.5 million over the next ten years and \$0.4 million over the next four years under the respective commitments.

The investments were evaluated for impairment. During the year ended December 31, 2013, \$385 thousand of impairment was recognized on these investments. No impairments have been recognized on these investments during the nine months ended September 30, 2014. To date, we have not received any distributions from the funds.

#### **NOTE 5: CONTINGENCIES AND COMMITMENTS**

In the normal course of business, we have contingent liabilities and outstanding commitments, primarily commitments to extend credit, which may not be reflected in the accompanying consolidated financial statements. We do not anticipate any material losses because of these contingencies or commitments.

We may be named as a defendant in lawsuits or legal actions in the normal course of business. At the date of these consolidated financial statements, we were not aware of any such actions that would have a material impact on our financial condition. However, such actions could arise in the future.

We hold non-controlling investments in venture capital equity funds. Refer to Note 4 for additional discussion regarding this commitment.

#### **NOTE 6: FAIR VALUE MEASUREMENTS**

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or most advantageous market for the asset or liability. Accounting guidance also establishes a fair value hierarchy, with three levels of inputs that may be used to measure fair value. Refer to Notes 2 and 13 in our 2013 Annual Report for a more complete description of the three input levels.

We did not have any assets or liabilities measured at fair value on a recurring basis at September 30, 2014 or December 31, 2013.

#### **Non-Recurring Basis**

We may be required, from time to time, to measure certain assets at fair value on a non-recurring basis. Information on assets measured at fair value on a non-recurring basis follows (in thousands):

		As of September 30, 2014  Fair Value Measurement Using Total Fair					Nine months ended September 30, 2014			
							Total Fair		Total Gains	
	Le	vel 1		Level 2		Level 3		Value		(Losses)
Loans	\$		\$	2,682	\$	30	\$	2,712	\$	(1,315)
Other property owned										165
										Nine months ended
		As of December 31, 2013							September 30, 2013	
		Fair Value Measurement Using Total Fair							Total Gains	
	Le	Level 1 Level 2 Level 3				Value		(Losses)		
Loans	\$		\$	27	\$	12	\$	39	\$	1,067
Other property owned						1,345		1,345		(941)

# **Valuation Techniques**

Loans: Represents the carrying amount and related write-downs of loans which were evaluated for individual impairment based on the appraised value of the underlying collateral. When the value of the collateral, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established. Costs to sell represent transaction costs and are not included as a component of the asset's fair value.

Other property owned: Represents the fair value and related losses of foreclosed assets that were measured at fair value based on the collateral value, which is generally determined using appraisals, or other indications based on sales of similar properties. Costs to sell represent transaction costs and are not included as a component of the asset's fair value.

# **NOTE 7: SUBSEQUENT EVENTS**

We have evaluated subsequent events through November 6, 2014, which is the date the consolidated financial statements were available to be issued. There have been no material subsequent events that would require recognition in our Quarterly Report or disclosure in the Notes to Consolidated Financial Statements.